

SALTO SYSTEMS

Company Portrait
2016



” Innovation
keeps you one
jump ahead.“

Board of SALTO Systems

Santiago Estevas, COO

Gonzalo Marco, CFO

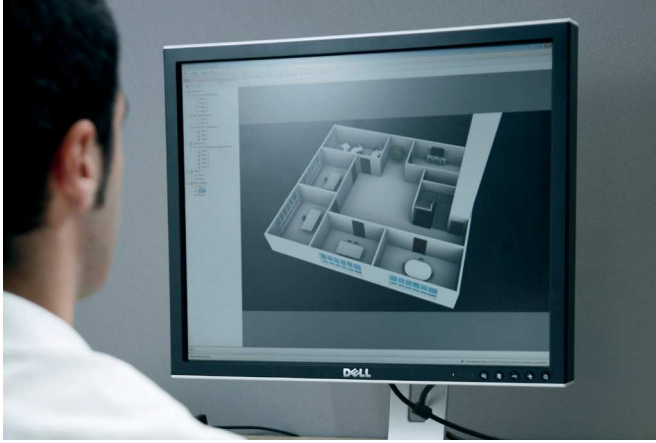
Javier Roquero, CEO

Juan Imedio, CTO

Marc Handels, CMSO

(from left to right)





Visualization of the access points in a building by Graphical Mapping



XS4 GEO cylinder

VISION REVOLUTIONIZE ACCESS CONTROL

In 2001 when SALTO was created, the founding 5-person team shared one clear objective: to deliver a world-class access control system that was simple to use and extremely efficient, giving users the ability to control all their access needs and secure all their doors without complex and expensive wiring.

SALTO has delivered on that goal with a series of ground-breaking products and technologies that have come directly from its high level commitment to R&D, its in-house manufacturing and local sourcing of components and materials and its location in Oiartzun (Spain) in the centre of Spain's lock and hardware industry.

Inspiration, dedication and passion have seen SALTO achieve significant success, leading the company in little more than 10 years to become one of the world's top 5 manufacturers of electronic access control systems.

MILESTONES

2001 Presentation of the first battery-powered offline escutcheons for electronic access control without wires.

2002 Launch of SVN -- the SALTO Virtual Network -- a data-on-card system with patented read-write functionality that continues to revolutionize the access control world and set the standard for imitation systems.

2004 Introduction of cable-free electronic escutcheons with RFID technology.

2008 Presentation of SALTO Wireless, the first networked radio system for access control in real-time.

2009 Introduction of AElement, SALTO's RFID design-lock with cable-free technology and with a minimalist design targeted at hospitality and high-end residential properties.

2012 Launch of XS4 GEO, SALTO's cable-free electronic cylinder range with a vast offering of product profiles that permit a virtually

PRODUCTS CABLE-FREE ELECTRONIC ACCESS SOLUTIONS

In 2002 SALTO launched its pioneering SVN (SALTO Virtual Network) platform -- the first stand-alone, battery-powered electronic locks for access control.

The basis of SVN is its data-on-card technology with patented read-write functionality that allows cable-free electronic locks and cylinders to be virtually networked and centrally controlled by the ProAccess software family.

With its online and real-time Wireless technology, SALTO enhances the usability of virtually every building environment by securing a vast range of access points and enabling the monitoring and control of every user. And with the latest XS4 2.0 line, SALTO complements the existing XS4 Original range with products that deliver even greater technological and design performance.

This new range, like all SALTO hardware and software, can be networked without wires to provide real-time intelligence and instant control, while enabling integration with existing systems to improve manageability and enhance the end-user experience.

unlimited number of applications.

2014 Launch of Clay by SALTO, a cloud-based access control solution with features such as remote opening and instant blocking to provide both outstanding security and usability, and is especially well-suited for small and medium enterprises.

2014 Presentation of the XS4 Mini, the first stage of the XS4 2.0 platform. The XS4 Mini's smart compactness simplifies installation in virtually any kind of door, complementing any type of architecture or interior design.

2015 Launch of ProAccess SPACE, a user-friendly interface accompanies this web-based software enabling fast, easy installation and updates to all operator terminals in a building. SPACE also brings important new functionalities in mobile services, for the hospitality market as well as for more complex access control systems.



Component testing in development



XS4 Wall Reader and escutcheon

QUALITY FROM RESEARCH TO SHIPPING

At SALTO headquarters, located in Oiartzun, in Spain's Basque Country, Research & Development, Production and Logistics, are centrally managed at the same facility. SALTO's ultra-modern "just-in-time" manufacturing site includes a powerful electronic production management system comprised of assembly lines and automated warehousing of both components and final product. The company vision and culture ensure the continued value-based investment in people and technology so that SALTO is best able to continue to develop the solutions that effectively meet the market's access control needs today and in future. SALTO is ISO 9001 certified for quality management and ISO 14001 for environmental management.

TEAM A LARGE FAMILY WITH GLOBAL PARTNERS

With the goal of consistently delivering outstanding product solutions and service to SALTO clients worldwide, SALTO continuously builds upon its already extensive international distribution network. This wide-reaching and ever-growing family of specially trained expert partners works with SALTO's own 25 branches worldwide to together grow a presence in over 90 countries. SALTO partners are selected for their technical as well as local market knowledge. Our partner professionals are ideally suited to serve customers' initial consultations for identifying the right SALTO system, through to a trouble-free installation and after-sales support as required, and to assist when the time is right to extend upon the initial SALTO project.

Providing access in over 90 countries, securing more than 2 million doors, being used by an estimated 14 million people per day.



Functional test in manufacturing



AEElement RFID lock

MARKETS OUTSTANDING WORLDWIDE PROJECT REFERENCES

SALTO access control solutions are in use worldwide in a never-ending range of challenging and unique applications and facilities.

Core markets include commercial and manufacturing environments, public institutions, healthcare facilities of all types, educational settings and campuses, transport installations, leisure facilities as well as the hospitality sector. SALTO solutions cover so many projects in so many markets due to the scalability of the system -- smaller projects can be implemented and then as required easily expand to larger, even transnational solutions for up to 4 million users and 64,000 doors.

SOCIAL RESPONSIBILITY SALTO'S FREE2MOVE.ORG INITIATIVE

SALTO Systems takes very seriously its responsibility to play a leading role in the social development of the local community around its many offices throughout the world.

In 2005 this effort was channelled into creating the Free2move.org social initiative that works to promote handicapped sport as a means of achieving greater social integration, and thereby defying the assumption that people with a physical disability cannot lead a life of excellence and achievement.

Free2move.org actively supports 10 projects (individuals and teams) in six countries, including at such prestigious events as the Paralympic winter games in Sochi, World skiing championships as well as European and national paratriathlon competitions.

INTERNATIONAL REFERENCES

Commercial

Media City (Manchester, UK) | RTL Television (Amsterdam, Netherlands) | T-Mobile HQ Europe (Vienna, Austria) | Cambridge Innovation Centre (Cambridge, US)

Government

National Assembly (Paris, France) | Ministry of Interior (Abu Dhabi, UAE) | College of Policing Forensic Centre (Durham, UK) | Hamburg Public Utilities (Hamburg, Germany)

Healthcare

McGill Health Center (Montreal, Canada) | Cleveland Clinic (Abu Dhabi, UAE) | Anglican Retirement Village (Sydney, Australia) | Sant Joan Reus Hospital (Barcelona, Spain)

Education

Oxford University (Oxford, UK) | Tecnológico de Monterrey (Mexico) | Chinese University (Hong Kong, SAR China) | Princeton University (Princeton, US) | American University of Cairo (Cairo, Egypt)

Hospitality

The Torch Doha Hotel (Doha, Qatar) | Ushuaia Ibiza Beach Hotel (Ibiza, Spain) | The Grand Del Mar Hotel (San Diego, US) | Hotel Breidenbacher Hof (Düsseldorf, Germany)

Leisure & Entertainment

San Mames Barria Football Stadium (Bilbao, Spain) | Marina Bay Sands Convention Centre (Singapore) | Velodrome Suisse (Grenchen, Switzerland) | British Museum (London, UK)

Transport

Heathrow Airport (London, UK) | Munich Airport (Munich, Germany) | Hartfield Jackson Airport, (Atlanta, US) | Barcelona Metro System (Barcelona, Spain)

Spain, HQ

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SALTO Systems around the world

Australia, Belgium, Denmark, Germany, Finland, France, United Kingdom, Italy, Canada, Colombia, Mexico, Netherlands, Norway, Poland, Portugal, Sweden, Switzerland, Singapur, Slovakia, Spain, South Africa, Czech Republic, United States and United Arab Emirates.

