

NEWSLETTER

This Month

2024 Year in Review

MLAA Event Wrap Up

McGrath Locks extended product range





Warmer months mean more people are enjoying time outdoors, remember security doesn't stop at the front door. Choose ABUS's extensive range of outdoor weather resistant padlocks. Ideal for locking boats, bikes, trailers, gates & more.

With highly corrision-resistant internal components and state-of-the-art plating, these padlocks are ideal for securing items exposed to the weather.

ABUS is your answer for outdoor locking applications.

A customer is using the ABUS Mariner locking cray pots 30 feet underwater!
What's the strangest thing you've locked with an ABUS padlock?...

- A, B, C. ABUS 83 Extreme, steel body padlocks for hardcore outdoor security
- D, E. ABUS 83 Mariner, for all-round weather protection
- F. ABUS 83 Submariner, for ultimate corrosion resistance
- **A.** 83WP53NKD
- D. 83MAR45NKD
- **B.** 83WP63HB63NC
- E. 83MAR45NWCC
- c. 83WPCS53NKD
- F. 83WPIB53NKD

visit lsc.com.au to see ABUS outdoor padlocks complete range!



2024 has been a year of celebrations and special anniversaries! Looking back on the year I feel we've spent quite some time reflecting on the past, but it informs the future which, I'll come back to in a minute.

We were honoured to join ABUS with their 100-year anniversary. As a family-owned company like LSC, it's not a common achievement. It takes determination and focus to achieve, and we congratulate and thank the Bremicker family, now in the fifth generation, for their ongoing support of the Australian market.

Locally, we also recognised Lockwood's 90 years, and are excited they're still here making a great quality product and wide offer for our market. Even more locally, we celebrated the 50 years of our Melbourne driver lan Boyd. Not many blokes can say they worked for the same company for 50 years these days, well done Boydie.

We finished another lap of Australia in our "Security Training Unit" mobile showroom, clocking up just over 40,000km across Australia. Getting in front of customers and personally showing new products is something LSC has always done, and I know there's more in store for the year ahead.

At the recent Master Locksmiths Conference in Adelaide, we were pleased to present the very latest products and spend quality time with attendees. Importantly, we commend the MLAA on their successful 'Slam the scammers' campaign which we fully endorse.

I hope you enjoyed reading the "journey of locksmithing" newsletter series, our team had fun researching it and I thank those customers who helped us with details and photos.

While I enjoy nostalgia and celebrating milestones, I'm more excited about looking forward. Talking to customers there's a recurring theme: the industry is busy, and full of opportunities in both mechanical and electronic areas. Most locksmiths are telling us they have more work than ever, and it is our responsibility to make sure we have the right products available.

With the launch of McGrath Locks we've got another great product for locksmiths to offer, bringing smart locks to more consumers than ever. As the world gets more connected, more digital, consumers still need a locksmith for trade quality products, professional installation, and good security advice – the McGrath range will help you tick those boxes.

Our TechEd training courses keep growing, along with events such as our well attended Salto 'lunch & learns'. Combined with our online resources including our Website, CarLab and other tools, you've got more at your fingertips to support your business than ever before.

Lastly, please make use of our team! We're here and available for you right across our branch network, and we'd love to engage and help with any inquiry.

Thank you for your partnership and business during the year, and I wish you all the very best for Christmas and a Happy New Year.

Mark Johnson

MON 23 DEC 26 DEC **CLOSED 31 JAN OPEN OPEN** 01 JAN 24 DEC **OPEN** FRI **27 DEC CLOSED CLOSED CLOSED** MON 30 DEC 02 JAN **25 DEC OPEN OPEN**



Solar City Locksmiths | Shepparton, VIC

Please provide a short personal biography about yourself:

My name is Keegan Moylan, I am a Locksmith at Solar City Locksmiths in Shepparton. I pride myself on being a very capable but ever-learning Locksmith, always looking to push myself further and learn more in the trade and general working environment. I've always had an interest for how mechanical and electrical components work, which is what led me to locksmithing. During my career I've spent time in the music industry, including servicing and building instruments, prior to locksmithing I worked as an electronic security technician, which gained my interest in general security solutions for customers. The itch for something more mechanical led me to locksmithing, where I've spent years training, practising and keeping up with industry changes, including the push towards more electronic access control.

What are some of the skills and abilities necessary for someone to succeed as a locksmith?

You have to be weird! The best skill as a locksmith in my opinion is the itch to understand more about how something works (The type of kid that pulled things apart for fun) I strongly believe this is an interest/skill that cannot be taught. In my opinion Locksmiths also require a high attention to detail, and over all patience/perseverance.

What key issues do you think will affect the locksmith industry in the next decade, and how should these be approached?

The increase in "DIY" videos and information is dangerous to not only the locksmithing industry but also the consumer. The increase in public information available is allowing a lot more incompetent "Tradesmen" to claim their abilities as locksmiths, losing the consumers trust in the industry.

I believe the only fix to this problem is to make Locksmiths a "Qualified only" type of trade, no different to electricians or plumbers, holding locksmiths responsible for their quality of work, and increasing compliance of works completed.

Tell us why you should be Australia's best young locksmith?

The only reason I should be Australia's best young locksmith is to set an example to anyone else entering or starting in the trade, I've put myself in a good position over my career so far as a locksmith, and would like to encourage other young locksmiths to do the same, and show that hard work and dedication does pay off.

Sponsored by



salto /

sutton



PRODUCT SPOTLIGHT



visit lsc.com.au to see McGrath Locks range!

MCGRATH LOCKS KEYSAFE

The KEYSAFE by McGrath Locks is a stylish and feature rich key box that can be used to securely store a spare key or access card to your property. A great addition to the home, office or business, this 5 in 1 digital key safe lock provides a versatile and convenient method of entry that allows you to easily manage who has access to your property.

Utilising the powerful TTLock App, lock and user settings are easily configured and managed. Access can be provided to family and visitors alike through pin code, RFID credential, eKeys managed via BLE and mechanical key override. By adding a McGrath Locks Wi-Fi gateway you can remotely unlock the KEYSAFE from anywhere in the world using the TTLock App.

MLKSBK





AFL 2024 PREMIERSHIP 3D HOUSE KEYS

Show your support for the Kings of the Jungle - Brisbane Lions, AFL Premiership Winner 2024

Featuring a genuine gold-plated key blade, the design celebrates the historic win. Strictly limited to 2000 pieces, each one is individually numbered and certified, and comes with a commemorative backing card and unique AFL hologram to certify authenticity.

Relive the glory of the season and the win every time you open your house, with the popular LW4 key blade being able to be cut to most residential locks.

Make sure you're stocked up for Christmas, these unique and limitededition keys will be very popular in Brisbane and Melbourne.







DISCOVER THE NEW BRAVA CATALOGUE

We're excited to announce the release of the brand-new BRAVA catalogue! Packed with 96 pages of our domestic and commercial door hardware, mortice locks, cylinders, and accessories, this comprehensive guide is designed to help you find the perfect solutions for your customers security needs. Don't miss out on exploring the best in door hardware with BRAVA - Locking for Life.

Secure your copy now or download online.











Advanced Diagnostics OBD Snoop ID47/49-IE Device

Silca announce the release of a new world first OBD snoop solution to facilitate cloning of ID47 / ID49E transponders. This new OBD Snoop works in conjunction with either RW5 or Smart Aerial Plus and extends the capabilities of both tools. The ID47/ID49-1E transponder cover a large segment of the market and in our region are utilised across the very popular Ford Ranger, Everest, Transit and F-Series trucks. The cloning solution is for bladed keys and is compatible with the Silca GTI Ultra universal chip.

For further information please refer to product release notes on the LSC website.



RW5 & SMART AERIAL PLUS NEW FEATURES

Head over to the LSC Website or CarLab for full details

RW5 & SMART Aerial Plus users are already taking advantage of great new features

Silca keep adding new features to their cloud connected cloning devices, and users can automatically use the extra functions seamlessly and without needing to think about updates.

From Version 1.0.1075, new chip generation for Mahindra vehicles has been added.

In the same version, cloning for additional Hyundai and Kia models using the ID49-1C transponder identification has been added. When used in conjunction with the new GTI Ultra chip, the possibility to clone more vehicles, more reliable, more often – and quicker than ever before just keeps growing.



UPCOMING COURSES









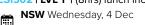


Upskill yourself and your team to grow





RISCO LIGHTSYS PLUS ESI502 | LVL 1 | (8hrs) lunch inc.



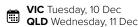


TRANSPONDERS & DIAGNOSTIC ADP202 I (7hrs) lunch inc.





CS TECHNOLOGIES EVOLUTION ESA401 | LVL 1 | (6hrs) lunch inc.





VOLKSWAGEN GROUP KEY ADP213 I (7hrs) lunch inc.



HAVE YOU SEEN THE NEW TECHED ONLINE PORTAL?

Explore a sleek, user-friendly design with a vast video library, updated FAQs, enhanced support, and redesigned course pages for seamless learning and access.

visit www.lsc.com.au/teched-training

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Scan here to find out more





CARLAB UPDATES



Mitsubishi KOS
Alignment repair
Helpful function to
repair the broken link
between the KOS and

OSS ECU's



2021 + Models
All Keys Lost and TIS
bypass added for all
2021 -> Toyota and
Lexus "BA" models

Toyota / Lexus



Proximity
Support for DST40
(Password 94) smart
keys system including
PIN bypass!

Subaru DST40



Ford Bypass
Active Alarm
Proximity and Bladed
models supported
by using the new
ADC2020 Key Emulator.



Tovota / Lexus

models added
Earlier password "98"
Proximity systems have been added for All keys lost situations.

LSC's Technical Support team update CarLab on an almost daily basis, adding new information and vehicle models continuously through the month.

Unlike other 'static' systems that are only updated a couple of times per year, CarLab is a live system where new vehicle programming options, consumables, tools and software are added almost instantly on becoming available.

A new scrolling banner lets you quickly check in on the newest data. For example, in October over 25 pages and models were updated – making it the one and only source you'll need to program any compatible vehicle like a pro.















salto 🖊

AUGUST









Customers were able to see Silca's technical capabilities and achievement first hand, and the machine gained a lot of attention and interest.

The most exciting new and unique feature is the automatic 'robot' arm, which can rotate dimple keys through their axis. When combined with the in-clamp rotary engraving, the chance to have a dimple key fully cut & engraved in one cycle is brand new and only available from Silca.

High speed precision cutting of automotive track keys also attracted customers, and the smooth and powerful cutter motor blitzes even hard OEM keys.

Built in smarts to control cutters, ensure keys are positioned correctly, keep the cutting area clean and swarf free are also designed to safeguard from expensive mis-cuts.

If you're working with dimple or track keys, talk to your Account Manager about the Silca Quattrocode today.





The ADI 5004 heavy duty locking bolt is the industry standard. Supplied complete, sub-assembled or less barrel. Suitable for securing shop fronts, warehouses, hotels, community recreation areas, storage facilities and garages.



ADI LOCK BOLT 5004 SC 44142000



ADI LOCK BOLT SL5 SLIMLINE 44143000



ADI BLOCKLOK 444 SGL SC 44142030



ADI BLOCKLOK 444DD DBLE SC 44142040

NEW BDS MCGRATH LOCKS TEMPLATES

New fitting templates now available to suit the very popular McGrath Locks range. The templates are stainless steel and are available to suit the Albion, Hamilton and Windsor locks.

Aussie made = Aussie Jobs





BDS Fitting Template Suit McGrath Albion For Tubular Latch or 6050 Mortice Lock 60/70mm Backset

BDSTALBION



BDS Fitting Template Suit McGrath Windsor for 3572 Mortice Lock or Tubular Latch 60/70mm Backset

BDSTWINDSOR



BDS Fitting Template Suit McGrath Hamilton for 3572 Mortice Lock or Tubular Latch 60/70mm Backset

BDSTHAMILTON

Designed to make access easier.



We're excited to welcome McGrath Locks to our product lineup at LSC!

McGrath Locks offer a trade grade range of innovative and stylish locking solutions, designed for both residential and light commercial use.

Known for their advanced technology, McGrath Locks provide smart access solutions that eliminate the need for physical keys, providing a sleek and secure way to manage entry.

McGrath Locks has the widest variety of keyless solutions to suit almost every application you are likely to encounter. For Locksmiths, staying ahead means offering cutting-edge solutions that combine functionality and style with ease of use and reliability.

McGrath Locks blend security and convenience and suit a number of locking types such as tubular latch, euro mortice and commercial style mortice locks.

From digital locks and key storage to hardwired access solutions, you can be assured the McGrath Locks family has you covered.



- a. MLAX3SLT6070
- b. MLNX5NSEM60
- c. MLA210BKEM30
- d. MLA231HSLSEM28
- e. MLA236SLEM35
- f. MLNX6WBKEM60
- g. MLNX1BKT6070
- h. MLSJ8015BKT6070
- i. MLA02F



Seamless integration with the RISCO Cloud

RISCO recently released their video doorbell that enhances home and business security with integrated smart features. Designed to work seamlessly with RISCO's existing alarm systems and VUpoint video solutions, or used as a standalone solution, this doorbell allows users to answer calls and monitor activity at their door through the iRISCO app, even when they are away from home.

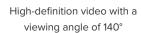
The doorbell features 1080p HD video, a wide 140° field of view, two-way audio, and night vision to ensure clear visuals and communication at any time. It also offers motion detection, notifying users of movement near the door, and supports local storage up to 128GB via a microSD card. The doorbell is supplied with a 32GB microSD card installed.

For setting up and configuring the doorbell, use RISCO's HandyApp Configurator tool. It couldn't be easier.

For more information speak to your LSC representative local LSC Branch.









Two-way audio with built-in speaker and microphone



Motion detection notifying when movement is detected

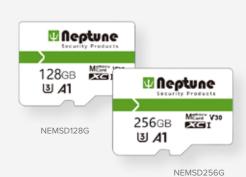


Night vision IR LED for clear visibility even at night

Meptune Security Products

New to Neptune Security Products are their 128GB and 256GB microSD cards. These cards are equipped with advanced features aimed at ensuring high-speed data transfer, reliability, and compatibility across various devices.

These new microSD cards align with the growing demands for versatile storage solutions in the fast-growing market of security cameras, and growing adoption of 4K video.



The biggest event on the locksmithing calendar in 2024 did not disappoint, with the best-in-the-business flocking to Glenelg, Adelaide for the 2024 MLAA National Conference & Trade Expo at the Stamford Grand Hotel. This year's program included a great mix of business and skills sessions, a trade exhibition and the opportunity to network with old colleagues, friends and suppliers.

We have approached this year and this event, with a clear purpose, and that is to be your partner in locksmithing. We were therefore delighted to unveil many exciting products including the McGrath Locks range of digital locks and the new Silca Quattrocode. Both of which fill needs in the Australian market and excitingly complement our existing product range, helping us remain the locksmiths one-stop shop.

As always, key cutting machines from Silca were a huge drawcard. We were also delighted to hand out our newly launched, comprehensive BRAVA & BDS catalogues.

This year was very special as ABUS celebrated their 100-year anniversary. Renowned for its quality, ABUS is an icon in the Australian industry, and their longstanding willingness to communicate with, and innovate to assist working locksmiths here in Australia doesn't go unnoticed. Attendees were delighted to receive personalised, hand-engraved commemorative ABUS padlocks on our stand and a showbag full of unique gifts to mark the occasion.

We congratulate Toby Simpson from Salisbury Locksmiths in South Australia for winning the prestigious John Andrew Apprentice of the Year competition. Jointly sponsored by Silca, ABUS & LSC, Toby and his mentor, Leon Taylor, will receive an all-expenses paid trip to the Silca factory in Veneto, Italy & ABUS' factory in Wetter, Germany.

It was great to bring along so many of our supplier friends, many of whom travelled internationally for the occasion. Industry experts from ABUS, Silca, McGrath Locks, SECURAM, WH-Software and Salto Systems were all in attendance. We certainly hope you enjoyed our complete range of Security Solutions that we showcased across our stands.

This event is always a privilege to reconnect with so many friends and associates within the industry; thank you for making this event such an enjoyable one!

Scan the QR code to see more photos!



































Congratulations to Toby Simpson from Salisbury Locksmiths for winning the JAAOTY competition.











Visitors to our stand were delighted to receive a personalised, hand-engraved commemorative ABUS Iron Rock padlock.





The LSC stand was busy as we showcased the product range from McGrath Locks, the new Silca Quattrocode and launched the BRAVA catalogue.









Join us as we celebrate the lives saved!



With the amazing milestone of 8 million MagnaLatch® installed worldwide, we wanted to share the celebration with you.

Over the last 35 years, with your help, MagnaLatch® has raised the bar on gate safety, saving countless lives and keeping our loved ones safe!



Simply purchase any D&D product during September to December 2024. Visit our competition page, upload or retain your proof of purchase, and enter for your chance to WIN.



For full competition terms and conditions





D&D Technologies®