

# NEWSLETTER

#### This Month

WIN an Ebike with dormakaba

The Smart Lock Revolution is here

iRISCO APP launches







View new ABUS Rock range online



#### The ABUS Rock Series just got better!

The new ABUS Rock Series has had a serious upgrade.

In doing this ABUS can achieve a higher security rating to previous ABUS Rock models.

Also ABUS have made the new models accept various cylinders, the 570 Oval, the ABUS fig 8 core & a half Euro cylinder (10/30), making this a truly world wide product.

Higher security & multiple cylinder options making it a class about the competition.







Scan here to view online

New ABUS High Security catalogue available!



ABUS ROCK 83/70

8370570NLC



ABUS ROCK 83CS/70

83CS70570NLC



ABUS ROCK 83/60

8360570NLC

# BRAVA URBAN LEVERSETS

Give your customers & yourself peace of mind with BRAVA



Locksmith professionals choose BRAVA Urban leversets for their moden designs, extensive range, ease of use, easy installation, quality and reliability. BRAVA Urban leversets are suitable for all your domestic applications. Upgrade your customers to a simple & easier operation of a lever handle. Available in a range of finishes. **Choose BRAVA Urban leversets for proven reliability!** 





✓ Variety of finishes

✓ Extensive range of parts

√ Years of trouble-free service



LE ENTRANCE SET



LE PASSAGE SETS



LE PRIVACY SETS



LH ENTRANCE SET



LH PASSAGE SETS



LH PRIVACY SETS



LN ENTRANCE SET



**LN PASSAGE SETS** 



**LN PRIVACY SETS** 



LYR ENTRANCE SET



LYR PASSAGE SETS



LYR PRIVACY SETS

visit lsc.com.au to see full range of functions and spare parts available



# **Anthony Atkinson**

#### Rodd Locksmiths | Ballarat, VIC

#### Please provide a short personal biography about yourself?

My names Anthony I'm 26 years old. I started my school-based apprenticeship when I was 15 after completing work experience through Rodd Locksmiths in Ballarat.

I first became interested is giving locksmithing a go after meeting a locksmith who today is one of my best mates and I've worked alongside him pretty much every day for the last 10 years.

I met him at an archery shoot in Ballarat when him and his son came out for a day to have a crack at archery. At that time, I was looking for somewhere to do work experience and he said to drop in and speak to the Rodd boys and that's pretty much how my locksmithing career started, and I still work for the same company today!

#### What are some of the skills and abilities necessary for someone to succeed as a locksmith?

A keen eye for detail is something I've learned to be very valuable in locksmithing. Whether it would be impressioning keys or trouble shooting locks you need to know how things work and what to look for.

Patience is also a key to being a good locksmith. It's always too easy to grab a drill or give up rather than persisting and being rewarded with a successful job knowing that you used your skills and did it right.

Having the ability to adapt to all types of locksmithing from automotive to commercial, safes and domestic to be a good locksmith I think you need to have an all-round knowledge to get you through any situation

# What key issues do you think will affect the locksmith industry in the coming decade and how do you think these should be approached?

The more technologically advancements we have is going to make it harder for locksmiths to trouble while and maintain knowledge on those types of locks such as biometric security. This will require not just general locksmithing knowledge but technical skill as well

I think stricter licensing and certification needs to be looked at more as there are way too many unqualified people posing as locksmiths. This will protect clients from being scammed and stop giving qualified locksmiths a bad name.

The lack of people looking at locksmithing as a potential career choice is definitely going to affect the industry. New locksmiths will need to be trained in electronics and software as well as mechanical skills.

#### Tell us why you should be Australia's best young locksmith?

I've worked hard for the last 10 years and learned a great deal about the industry not only in work hours but have always studied and practiced my skills in my own time to better myself as a locksmith

I have knowledge in all areas of locksmiths and have been given the opportunity to practise skills through the work that's been given to me. I'm always adapting and learning new skills that will help me in the future.

I'm always willing to give anything a go and learn new skills of people around me.



## **Sponsored by**









# **PRODUCT SPOTLIGHT**

You can view all our Supplier Catalogues on our website.

NEW

#### **NEPTUNE CATALOGUE**

Neptune offers the latest products to meet the ever changing demands for security and convenience in daily life.

Explore the updated range our industry experts have curated and sourced to answer your electronic security needs.







#### **ABUS EVEROX ONE** SMART. SECURE. KEYLESS.

Electronic padlock with automatic locking for indoor and outdoor use. Easy operation and keyless opening with the ABUS One app. Share access via the ABUS One app with audit trail.

Make your life a little more convenient, open your padlock with an app, simply wake the padlock up by pressing the centre button & use your phone to open the lock.

Have the app running in the background & you can open by just waking the padlock up.





6145C









#### IDEAL SOLUTION FOR NARROW STYLE DOOR OR GATES

The ADI SL5 narrow style heavy duty locking bolt is the industry standard. Suitable for securing shop fronts, warehouses, hotels, community recreation areas, storage facilities and garages.



SL5 Slimline Lockable Bolt in Satin Chrome, Less Cylinder 44143005



Lock Bolt SL5 Slimline, SC 44143000



ADI Lock Bolt SL5 Slimline. Satin Chrome with 100mm Travel, SS ADISI 5100THROW









## **NEW ADDITIONS**

# SILCA AUTOMOTIVE PROXIMITY REMOTES FOR MAZDA







- 3 button
- · Proximity key
- · Suit various late model Mazda
- MAZ26R and MAZ27R emergency key insert

SMAZAP90

- 3 button
- · Proximity key
- · Suit various late model Mazda
- MAZ26R and MAZ27R emergency key insert

SMAZBP90

- 2 button
- Proximity key
- · Suit various late model Mazda
- MAZ26R and MAZ27R emergency key insert

SMAZCP90

The Silca proximity keys for Mazda are packed individually in a plastic clamshell for easy identification and hook display. Applications lists can be found on the product webpage on the LSC website, MYKEYSPRO and CarLab.

# TECHED AUTOMOTIVE TRAINING DATES AVAILABLE

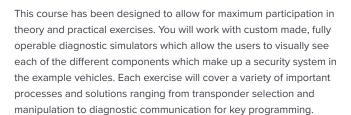
Check out the TechEd section of the LSC website to enrol





# TRANSPONDERS & DIAGNOSTIC KEY PROGRAMMING

ADP202 I (7hrs) lunch inc





VIC Thursday, 13 November VIC Friday 14, November

**VIC** Distribution & Training Centre **VIC** Distribution & Training Centre

#### **Prerequisites**

- There are no mandatory requirements
- Prior understanding of transponder identifications or key cloning may be helpful.
- Prior experience of diagnostic key programming may be helpful



Lock Focus Round End Push Button Compression Latch, Black Finish [Display Pack] 07358183

ALSO AVAILABLE
Pack of 2 07358185



Lock Focus Round End Push Button Compression Latch, Bright Chrome [Display Pack] 07358184

ALSO AVAILABLE
Pack of 2 07358186





Lock Focus Compression Latch, Black Finish [Pack of 5] 07358187



Lock Focus Compression Latch, White Finish [Pack of 5] 07358189



Lock Focus Compression Latch, Bright Chrome [Pack of 5] 07358188



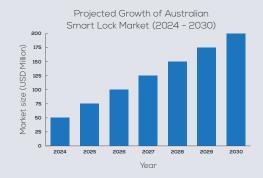
Lock Focus Compression Latch, Satin Chome [Pack of 5] 07358190



# The Smart Lock Revolution is Here

You might have suspected it, but the numbers confirm it — Australia's Smart Lock industry is booming. By 2029, economists predict that 15.2% of Australian households — around 1.1 million homes — will have a smart lock installed. For locksmiths, that's not just growth; it's opportunity. Those who embrace this fast-evolving market today will be best positioned to future-proof their business for tomorrow.

#### In 2025 the smart lock industry is set to hit a whopping \$236.5M, growing at 7.71% YoY!



By 2029: 15.2% of Aussie homes will have a smart access solution installed.



#### **Australian** 'Metro-Tech's **Are Driving Demand**

Tech-savvy, convenience focused parents & homeowners looking for 'smart-solutions' to make their lives easier.

#### Lifestyle benefits:



Kids safe

at home



Easy family access



No more lost kevs

## **Australian Designed** Digital Smart Lock



**Made for Australian Conditions** 



**Australian Certified** 



**Industry Leading App** 



**Ongoing Product Innovation Pipeline** 



Up to 24-month limited warranty (subject to model)



Backed by LSC's 99 years of trusted trade support







#### That's why we're launching the McGrath **Smart Lock Consumer** Campaign



Significant Consumer Paid Media Ad Spend



Targeting our consumers across key channels like Youtube, social & web adverts



Inspire & Educate Homeowners via NEW **Dedicated Social Channel** 



Launching soon



#### What It Means For You

Increased customer enquiries & orders



Increase higher-value installs



Building customer loyalty, backed by McGrath & LSC

**Total Job:** +\$290



**Replace Existing** Mechanical Entrance Knobset Total Job: + \$810



Replace with Smart Lock



Consumer Sell-Out Materials for Branch & Website + Local Business Marketing Tools



Smart-Access Training & Technical Support



Expanded Trade Social Community Network



McGrath Certified Locksmith: Drive visibility for your business and gain new local customers





#### Find McGrath Locks online

Redefining access for Australians, together.



# ROADSHOW.



As the year draws to a close, we're proud to host the locksmith community in conjunction with the Master Locksmiths Association of Australasia (MLAA) at the final Summer Roadshows.

Join us for a relaxed end-of-year catch-up filled with good company, great conversations, and a few surprises along the way.

It's our way of saying thank you for your continued support throughout the year.

Great door prizes & giveaways!
Great food & drinks!
Networking opportunities!
ALL Locksmiths WELCOME!

**Melbourne - 20 Nov** | LSC Distribution & Training Centre 4-16 Export Dr, Brooklyn (5 - 8 pm)

**Sydney - 25 Nov** | Swing City Golf & Entertainment 2-6 Norbrik Dr, Bella Vista (5 - 8 pm)

**Brisbane - 2 Dec** | TAFE QLD Eagle Farm Campus 776 Kingsford Smith Dr, Eagle Farm (5 - 8 pm)

Canberra - 4 Dec | Bradman Room, Manuka Oval Manuka Cir, Griffith (5 - 8 pm)

Perth - 11 Dec | Outtabounds 24 Baker Court, North Lake (5 - 8 pm)





# IT'S NOT JUST AN UPDATE - IT'S A GAME-CHANGER. THE NEW IRISCO APP IS SLEEKER, FASTER, AND SMARTER. LESS SETUP. MORE WOW.

## 1715C@



RISCO have launched the new iRISCO App, delivering improved functionality, faster connectivity, and a streamlined interface for both installers and system users.

#### **Key New / Enhanced Features**

- · Customisable Home / Dashboard Screen
- · Alarm & Zone Management Enhancements
- · Advanced Al Video & Visual Verification (Coming early 2026)
- · Improved Media / Camera Viewing Experience
- · Panic Button Support
- · Real-Time Notifications & Event History

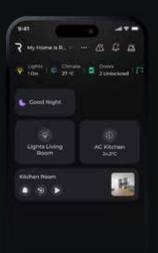
#### New app look



Add new user



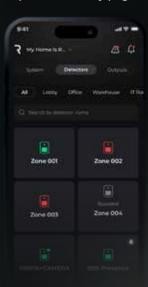
**New navigation** 



Tailor your home screen



Updated security page



Updated security page



Updated video page



Updated video page



# School Locker LOCK SEASON

Call LSC for quantity price breaks







Security Tech Germany

We're coming into School Locker Lock Season. LSC is well stocked on ABUS School locker padlocks.

ABUS 78 Series combination key override padlocks ABUS combination padlock, 50 mm case with key override. Idea for school or gym lockers.

ABUS 158 Series combination key override padlocks.

ABUS 158KC45 combination padlock with resettable code. Override key AP05\* allows the padlock to be opened to identify the combination if unknown or lost.

#### 78 Series



**78 Series black dial** 78KC50NKA501



78 Series red dial



#### 158 Series

158 Series School Locker Combination Padlock with 45mm zinc body and 25mm steel shackle resettable key override

158KC45AP050

Padlock 158KC/45 (uses OVERRIDE KEY AP051)

158KC45AP051

Padlock 158KC/45 (uses OVERRIDE KEY AP052)

158KC45AP052



**78 Series green dial** 78KC50NKA509



78 Series blue dial



## **MLA EXPO 2025 EUROPES LARGEST EVENT**

The 'other' MLA (The Master Locksmiths Association of the UK) held their conference and trade exhibition this month, and LSC was there to check it out, with two of our team visiting suppliers and looking at new trends and developments.

Our own MLAA also took a delegation of locksmiths on a study tour, which included a stop at the MLA's exhibition - which was held over three days in Telford, which is near Birmingham. Our own industry was well represented with customers from Australia and New Zealand in attendance.

The MLA's expo is Europe's largest, and with nearly 100 exhibitors and the event running for three days, there was plenty to see. Training, demonstrations, presentations and a gala dinner were all on offer, and the training program quickly sold out due to the strong demand.

With the UK being the most relevant market (in terms of trade skill and product similarity) to ours, it's a great event.









## JAAOTY FACTORY VISITS

The 2024 winner of the John Andrews Apprentice of the Year Award visits Silca and ABUS.

LSC were proud to host Toby Simpson from Salisbury Locksmiths in South Australia on tours of Silca's factory in Vittorio Veneto, Italy and ABUS' headquarters in Wetter, Germany last month. Travelling to Italy for the first time, Toby and mentor Alan King were joined by Jeremy Pickering and Tom Stokes to check out the most high-tech and sophisticated production site for keys in the world, where over 60,000 different types of keys, at a rate of about one million per day are made.









From keys and machines (and pizza) to padlocks and cylinders we then visited the world class ABUS HQ and campus in "Wetter" Germany. Sadly, it is usually wet there, and this year didn't disappoint. But the ABUS technology, passion for quality and the small details was on full display. The team visited the ABUS World, and saw the famous ABUS museum, alongside production, logistics and the pinning and service centre.

Congratulations Toby, we hoped you enjoyed your trip.







A huge thank you to dormakaba and LSC truly was an unforgettable experience!" **Adam Svetey** 

Blue Coast Locksmiths (NSW)



#### Congratulations Ben Greagan from Safeguard Locksmiths (VIC)

Ben's guess of 982 was just one off the correct number of 983 keys! Our 'Guess the green Keys in the Bowl' competition was held on our trade stand at the MLAA Annual Conference, and Ben won a bottle of Irish whiskey for your near-perfect guess!



























2x AC/DC Brisbane concert tickets



Flights to and from Brisbane



2 nights accommodations



\$500 spending money

**SCAN THE QR CODE** to sign up for National Locksmiths Day and enter for your chance **to WIN**!\*



\*Ts & Cs apply.