NEWSLETTER





LSG November 2021 | Issue 460

THIS MONTH: **NEW VENTILATION REVOLUTION WITH ABUS AFL & NRL PREMIERS KEYS NOW AVAILABLE LSC'S 95TH BIRTHDAY COMPETITION**

dormakaba 🚧



LONG-LIFE DOOR TECHNOLOGY SOLUTIONS

Whether for private homes or contemporary office buildings, door closer systems from dormakaba are intelligent, integrated access solutions that combine consistency, convenience, design and premium quality.

see flyer for special pricing!



TS68 EN2-4 Door Closer DOTS6800SIL

The Dorma TS 68 door closer is particularly quick and easy to install. The closer arm's power shoe and changes in template position allow easy selection of the closing force to suit various door sizes. Further its minimal body projection when installed on the pull side enables doors to open to greater angles when close adjoining walls are a concern.



TS73 EN 1-4 Door Closer DOTS7300SIL

Specifically for interior doors - also fire and smoke protection doors, the Dorma TS 73 proves to be the universal solution for doors of different design and construction. Due to the extremely flat, compact design, there are virtually no installation problems. Tried and trusted quality is your assurance of reliability.



TS83 EN3-6 Door Closer DOTS8300SIL

Decades of experience have gone into the development of the Dorma TS 83 door closer. The result is user convenience coupled with outstanding versatility. It can be adjusted to suit almost all types of door. The Dorma TS 83 can even be supplied with additional anti-corrosion protection for exposed applications or aggressive conditions.

E-PLEX DIGITAL LOCK

The E-Plex range of digital locks has long been a favourite amongst installers and users alike, and for good reason. This robust range of locks has been designed to withstand heavy duty use, and is a popular choice for store room doors and busy pedestrian thoroughfares.





E-Plex 1500 E150262641

- Suitable door width 35 – 50 mm
- Solid brass cast external housing with metal buttons



E-Plex 2000

E2031XSLL62641 (Cylindrical), E2070XSLL62641 (Mortice)

- Solid cast housing and lever construction with metal buttons
- IP55 compliant



BORG DIGITAL GATE LOCKS STANDARD & ECP

- Borg Gatelocks are unique, simple to use & easy to fit
- Fully reversible, makes it suitable for left or right handed gates
- Featuring marine grade pro finish with either 2 x keypads (back to back) or single keypad/egress lever inside
- Now with on-door Easi-Code Pro code changing



3430 BTB Keypad Lever

3400 Lever



3150 BTB Keypad Lever



3430 BTB Keypad Lever

BL3430MGPROECP

BL3400MGPROECP

BL3150GATE

BL3430GATE

Give your customers & yourself peace of mind with BRAVA quality deadbolts.





"WHO DOESN'T LIKE A QUALITY DEADBOLT?"

BRAVA deadbolts have been the go-to choice for retrofitting or new installations for many locksmiths over the years.



Precision-made \checkmark Easy to install \checkmark Variety of finishes \checkmark Extensive range of parts \checkmark Years of trouble-free service



Urban Deadbolt D362 Stainless Steel Double Cylinder Boxed D362B



Urban Deadbolt D3X92 Matt Black Double Cylinder Boxed D3X92B

BRAVA Urban double cylinder deadbolt series are suitable for domestic or commercial applications. Compatible to most restricted key systems.

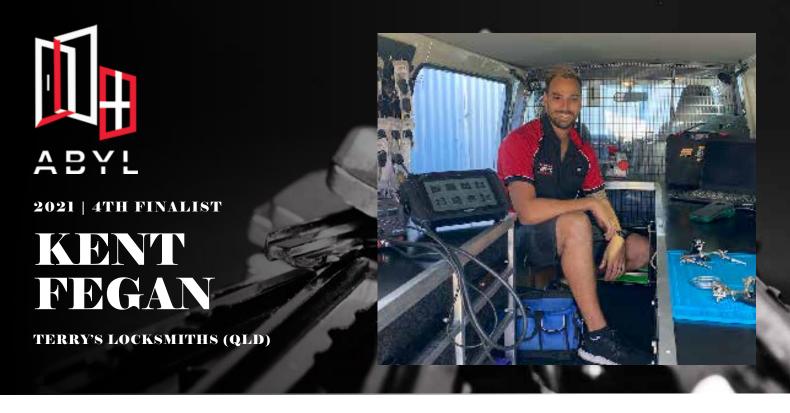


Metro Deadbolt BP210LI **Double Cylinder 60MM Satin** Stainless Steel BP210LISSS



Metro Deadbolt BP200LI Single Cylinder 60MM Satin Stainless Steel BP200LISSS

BRAVA Metro extra heavy duty double cylinder or single sided deadbolt. Solid steel tapered cylinder quard and interlocking bolt shield.



Please provide a short personal biography about yourself.

My name is Kent. I am 29 years old and grew up in the Gold Coast Hinterland. Since graduating high school in 2008, I followed in my father's footsteps and secured a job as an apprentice locksmith with his business, Terry's Locksmiths.

After obtaining my locksmith qualifications, I developed a love for automotive locksmithing and chose to specialise in this field. I have now been working as one of the most experienced automotive locksmiths on the Gold Coast and working for Terry's Locksmiths for the past 11.5 years.

In my spare time, I am kept busy with my young, active girls. I also enjoy spending time with my 4th child, my Harley Davidson Sportster, whenever I get a chance.

What do you most enjoy about your work as a locksmith?

What I enjoy most about my career working as a locksmith is:

- My job never actually feels like a job; I look forward to the day ahead
- Every day is different; no two jobs are alike
- There is always something new to learn as technology changes
- It offers exciting opportunities to develop and hone my skills where I recently got the chance to attend a TechEd course in Melbourne with LSC
- It challenges me daily to be a better version of myself
- It often requires me to think outside the box
- I enjoy being a mentor to my fellow peers

What key issues do you think will affect the locksmith industry in the coming decade and how do you think these should be approached?

Key issues that I think will affect the locksmith industry in the

coming decade are as follows:

- As technology advances in society, the industry will have to adapt its processes and equipment to keep up continually. Ensuring staff have the appropriate tools, training, equipment, and support to perform their jobs is essential.
- Smaller businesses are popping up offering similar services to a professional locksmith without licences, reputation, and level of expertise. We may not be able to prevent the pop-up of these companies in the future. However, we can focus on customer awareness by ensuring that customers know the value of using a reputable, reliable locksmith with the appropriate licences against those offering a lower price in exchange for lower quality work.

Tell us why you should be Australia's best young locksmith.

I think that I should be Australia's best young locksmith due to the following reasons:

- I am one of the most experienced locksmiths staying at the leading edge of the automotive field in Australia
- I am continually looking to upskill and to stay ahead of the curve in my field
- I am never too busy to offer a lending hand to my peers
- I have a love and passion for the locksmithing industry and remain committed to continually evolving as the industry adapts through time to ensure the industry we know and love stays relevant
- I am committed to promoting the importance that the locksmithing industry plays in society, most importantly, ensuring that individuals, families, and businesses feel safe and secure, which is the heart of the industry

If given the opportunity to be considered as Australia's best young locksmith, it will undoubtedly be a pivotal moment in my young career.

Sponsored by:













PRODUCT SPOTLIGHT

SILCA LED CARABINER



Light up your customers life with the handy Silca LED Carabiner

Sold in a counter display of 12 pieces in assorted colours, the ultra-bright LED flashes, or can be bright or dimly lit.

Handy to keep on a backpack, keyring, travel bag, handbag, in the car, or on your bike – just about anywhere.

SAVK404091









NEPTUNE IP67 WATERPROOF MAGLOCKS

The Neptune waterproof maglocks offer a robust and durable locking solution for those harsh environments. The housing is made from stainless steel and electronic componentry is fully protected to give it a sealing protection of IP67.

There are 2 models available, 280kg holding force and 500kg holding force and both models are monitored. L & Z mounting brackets are also available.

KEY-BAK SUPER 48 SERIES



The Key-Bak Super48 Series is designed for situations where loss of keys is serious. This is the ultimate, heavy duty key retractor reel for serious security professionals.

Made with pride in the USA, and coming with a lifetime guarantee, you can rely on the Super 48 series to retract a big bunch of keys reliably day after day, year after year.

- Heavy Duty 1.2m Kevlar® cord
- Patented easy lock and unload ball joint
- Versatile belt clip easily converts to belt loop for added security





and is now available across multiple platforms.

Designed and maintained in house by the LSC Technical support team there are currently over one thousand vehicle models listed. Information includes vehicle model, transponder details, diagnostic programming, hints & tips and remote programming information all of which is specific to the vehicles in our region. The accurate up to date information collated in CarLab negates the need to search across multiple and often conflicting online resources.

Access to CarLab is available in both

3 month subscriptions

12 month subscriptions

See how the CarLab resource can help your business by watching the video: https://vimeo.com/623824349

NOW ONLINE AEE 101 INTRO TO BASIC EEPROM

- ✓ Convenient Self-paced learning
- Savings by way of not having to attend a specific venue or take time away from business
- High quality learning material compiled by recognised industry experts in this field
- A rich mix of theory, narrated demonstration videos and animations
- In built assessments to gauge learning and understanding of subject matter

Check out the free preview content in the TechEd section of the LSC website



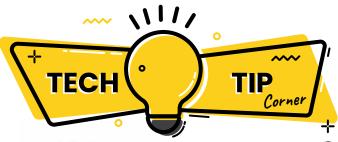
Nissan Dualis twist ignition

NEW

BDS Nissan Proximity Key Remote, Blade and Cap Included 5341177277

BDS Nissan 2 button fully assembled smart key.

- ID46
- 433 MHz
- NSN14
- Fully assembled





SD952340AD SMART PRO AC/DC Power Supply Unit ADC2006 (AD)



SD952553AD SMART PRO Main Battery 18650-4S1P 4.4V 3.2AH - AD2001

The SMART Pro Lithium Ion battery can be recharged hundreds of times before requiring replacement.

Typically, this means the battery has a life cycle of at least 2 - 3 years. It should be noted that lithium lon batteries continue to discharge when the device to which they are fitted is powered off. To prolong and preserve the battery please adhere to the the following points:

- Turn off Wi-Fi when not updating or programming a vehicle that requires internet access
- · Reduce screen brightness in the settings menu
- Turn off the device when not in use
- Do not disassemble the battery
- Do replace the battery when no longer charging correctly
- Use only Advanced Diagnostic batteries & power supplies in order to avoid damage to your device



Get ready the ventilation revolution is coming!











ABUS AirSecure Carbon Dioxide meter

CO2WM110

Monitoring Carbon Dioxide levels is an excellent way of checking air freshness and quality. The air quality inside rooms and buildings is becoming more important. Fresh air measurement is recognised as an excellent way to ensure ventilation. Buildings, offices, homes, units, home offices & more importantly, classrooms with good airflow are also safer for Covid-19.

ABUS now have a device to measure CO2 levels, and to provide visual and audio warnings alerting people to take steps to increase ventilation.

Scientific research recognises a build-up of CO2 can cause drowsiness, headaches, fatigue or loss of concentration – and today we know that build-up also indicates a lack of airflow which increases the risk of Covid-19.

Various state governments in Australia are talking about making CO2 monitoring recommended or mandatory in public spaces, offices & schools. Setting up the ABUS AirSecure takes seconds, it is portable, easy to use and is battery powered.

Features:

- Detects CO2 levels indoors
- Displays CO2, temperature, humidity, date and time
- Wall or stand-alone mounting
- NDIR CO2 sensor lifespan: max. 10 years
- OLED display (high picture quality)
- LED colour display of the current air quality
- Power supply: AC adapter | Input: AC 100²240V | Output: DC 5V/1A (Micro USB)
- Backup battery (Li-lon 3.7V)
- Operating temperature: -10° to 40° C
- Humidity: 0% to 95% (non-condensing)
- Measurement range: CO2: 0 5,000 ppm
- Alarm protocol: 200 messages





Lever Ant Handle Co

Using silver in pathogens do and then wor reducing cross the next, the onto door haplace in under

Fits most con (please visit l





Smart Mo 30 Users

The Verroo s has been des convenience

Utilising Blue AES128 encry communication Verroo, you as web presence accesses.



SPREAD OF GERMS

Reduced touch range must-have products!

ibacterial Door

over PSLEVERRTD

on technology, the coating combats eposited onto the surface by users ks continuously, 24/7. Aimed at ss-contamination from one user to Purehold LEVER is easily installed ndles by simply "snapping" into er 30 seconds.

nmon lever handles sc.com.au to confirm compatability)





Foot Pull Door Opener [Black] SNPBLK

StepNpull® is a foot operated door opener that works on any non-latching commercial wood or metal door. Available in silver and black finishes.

- Reduce the spread of germs & prevent cross-contamination as far as reasonably practicable
- Provide a safe workplace
- Proven and trusted for over 13 years

rtice Strike

38000NBK03N

mart range of locking devices signed with security, flexibility and in mind.

tooth technology with ption you can be sure when ng and sharing access to your re doing so securely and with zero e. Administrator can give up to 21

M Neptune





Touchless ANSI, NO/NC/C, LED Exit Button NENACLED

Neptune touchless exit button with IR sensor and LED indicator.

- Contact rating: 3A/12-24V
- Power: 12-24VDC
- Output contactL NO/NC/COM
- Mechanical life: 100,000 tested
- Dectection range: 8cm





LokkLatch® DELUXE is a more compact version of the old LokkLatch® PRO

- High quality security or privacy gate latch
- · Heavy duty grade
- One model fits all gate materials
- Super strong engineering polymer and stainless steel construction



MagnaLatch® Top Pull Series 55230046

MagnaLatch® Safety Gate Latches are the original and still the best selling magnetic latches on the market.

- Magnetically triggered latching
- At-a-glance lock indicator
- Key lockable (Silca LW5 keyway)
- Incorporates the popular PD 8221 barrel



TruClose® Hinge Heavy Duty 55320012

TruClose® series 3 heavy duty hinges. Up to 40% stronger.

- Self closing and tension adjustable
- Maximum self closing 70 kg
- Tough moulded polymer construction
- 1 alignment leg provide secure, double-face fixing and faster installaion



MagnaLatch® general purpose gate latches are the original and still the best selling magnetic latches on the market.

- Magnetically triggered latching
- At-a-glance lock indicator.
- Key lockable (Silca LW5 keyway)
- Incorporates the popular PD 8221 barrel





SECURAM ROBUST AND RELIABLE

The ProLogic range are very reliable and robust safe locks are ideal for commercial applications. The ProLogic series features SecuRam®'s rugged stainless steel construction and a backlit OLED Screen for easy viewing, programming and user feedback.



L02 Entry Pad Series SECL02

SECLO2PLMDD Pro-Logic Safe Lock with Motor Driven Deadbolt

SECLO2PLSW Pro-Logic Safe Lock with Swing Bolt



L22 Entry Pad Series SECL22

SECL22PLMDD Pro-Logic Safe Lock with Motor Driven Deadbolt

SECL22PLSW Pro-Logic Safe Lock with Swing Bolt



L66 Entry Pad Series SECL66

SECL66PLMDD Pro-Logic Safe Lock with Motor Driven Deadbolt

SECL66PLSW Pro-Logic Safe Lock with Swing Bolt





RV SINGLE KEY FROM LOCK FOCUS

RV Service kit from Lock Focus offers the Locksmith the ability to key alike a Caravan's many locking devices. The kit contains various barrels and accessories that will assist an RV Single key installation.

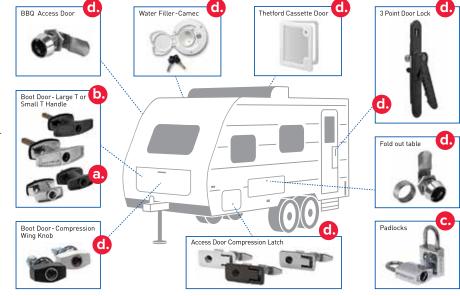
Barrels included are:

- a) 5 x Barrel A: Small T handle barrels capped, not built, but with exchange retainer
- **b)** 5 x Barrel B: Large T handle barrels capped, not built, but with exchange retainer
- c) 5 x Barrel C: Padlock non exchange barrels capped not built with non-exchange retainer
- **d)** 5 x Barrel D: Extra standard exchange barrels capped, not built with exchange retainer



Lock Focus RV Service Kit for Dealers

07358177







Silca continue to roll out enhancements for the Unocode F-Series, and many of these are based on your request, and the feedback from the hundreds of machine owners worldwide.

Automate your key cutting and engraving operation with Unocode F-Series and save time, reduce errors, speed up your processes, and free up your staff for more productive tasks.

The latest updates improve engraving, make the setup for engraving models easier, allow you to import and export engraving models and more.

Combine this with the latest version of ProMaster8, and you can now transmit and automated laser cut keys where the card or system requires it.

Talk to your Account Manager today.







SALTO KS secures new sporting franchise, **Swisherr Hoops Academy**

SALTO inspiredaccess

66

The SALTO system was exactly what we needed"

"We use the SALTO KS solution to send members a digital key, straight to their phone. It makes access easy for the member, and at the same time keeps the venues secure."

- David

To get started with SALTO KS, LSC can help you with pre-sales support to system implementation just ask.



For aspiring basketball players in Tasmania, getting to shoot hoops isn't always easy. Hiring a whole court is expensive, and the number of shots you can take is limited by running to retrieve the ball.

David Bartlett, IT business owner, former politician and basketball enthusiast, realised this problem. Along with business partners Mark Nash and Anthony Stewart, former pro-basketballers, he saw an opportunity to bring something new to basketball - and Swisherr Hoops Academy was born.

Swisherr runs self-service basketball gyms called 'SHOTLABs'. Each SHOTLAB is a high-tech member only shooting room, complete with lighting, music, speakers and a ball return machine. The first SHOTLAB was fully booked from the moment it opened, and the network has grown to 10 SHOTLABs across Tasmania. With every new venue, Swisherr gains 50-100 new members.

Initially, each SHOTLAB had a keypad where members entered the code they had been sent. But this approach was not scalable or secure enough as Swisherr grew. "Codes sometimes got shared" explains David, "so we didn't have full control over access. It was workable for the first 25 or so members, but we soon found ourselves at 200, then 400. We knew we had to find a smarter access solution."

David's research led him to SALTO, and to their Tasmanian partner, Kaleb Lehman of Securatech. "The SALTO system was exactly what we needed", says David. "We use the SALTO KS solution to send members a digital key, straight to their phone. It makes access easy for the member, and at the same time keeps the venues secure"

The SALTO system is integrated with the Swisherr membership and booking app, and the process of sending out digital keys is fully automated.

"We've now got a 'cookie-cutter' approach to new venues", explains David. "We have three contractors - one for walls and lighting, one for floors and Kaleb for all the technology. It means that once we've identified a site and signed a lease, we can have a SHOTLAB up and running in a week. It's true to say that without the SALTO system, we simply wouldn't have had such a viable business, and definitely wouldn't have grown so fast."





ELECTRONIC SECURITY

Looking for an IP66 enclosure? Look no further, Redback Racks by PSS Distributors weatherproof enclosures are designed to protect your equipment against rough weather conditions.

The range of enclosures are IP66 Rated. IP66 are rated as "dust tight" and protect your equipment against heavy seas or powerful jets of water. The enclosures are available in industry standard 1.5mm powder coated Mild Steel or 316 Polished Stainless Steel lockable enclosures and include backing plate and easy to install for wall mounting.

Features:

- European Made
- Weatherproof (suitable indoors or outdoors)
- IP66, IK10 Rated
- Mounting plate pre-installed
- 1.5mm Powder Coated Mild Steel or 316 Polished Stainless Steel
- Reversible Door
- Lockable (includes backing plate)
- 6 Different sizes available (Refer to LSC website and product data sheet)



NOW AVAILABLE

NEW NEPTUNE PRODUCT CATALOGUE

The new 24 page Neptune Security Products catalogue is now available. The Neptune range offers high quality, affordable and easy to install security options for almost any location & application.

- Maglocks + parts & components
- Keypads
- Receivers
- Reed switches
- Exit buttons
- Fobs & credentials

You can download your copy today from our website.

























'95' PRIVYMARK FOR THE 95TH BIRTHDAY

WIN THE AUSTRALIAN SOVEREIGN 2021 22CT PURE GOLD PIEDFORT COIN

Total prize value of \$1,800

- Proof quality, half a troy ounce of 22-carat (91.67%) pure gold
- Limited edition rare mintage, in official timber case with numbered Certificate of Authenticity
- Australian legal tender 2021 \$50 'Sovereign'

How to enter:

- 1. To enter tell us in 50 words or less your favourite LSC story or experience.
- 2. Submit your entry on our competition page: www.lsc.com.au/95th-birthday-competition



*Terms and conditions: Entry is open to eligible Customers during the following period 01/11/21 to 10/12/21. Only one (1) eligible entry per person will be accepted. By completing the entry method, the entrant will receive one (1) entry. For more details, please visit: https://www.lsc.com.au/95th-birthday-competition.

HAPPY CUSTOMERS



ON THE SPOT LOCKSMITHS (SA)



Chris and Harrison Lodge from On The Spot Locksmiths pictured here with their latest addition -Silca's Industry Leading Unocode F900.

MSE ALARMS (SA)



Michael from MSE Alarms has a big smile on his face as he just got a new Apple iPad as part of our recent Rewards Program.

BANNISTER & SON (SA)



Matt and Kaleb from Bannister & Son already taking advantage of their new Futura Pro, complete with Carryboy jaws, Code Maker software and more!

ALLIANCE LOCKSMITHS (SA)



Kris from Alliance Locksmiths is looking as happy as Larry receiving his new Apple iPad from our recent Rewards Program.



Security Tech Germany

ABUS LIMITED EDITION T-SHIRT ENTRIES!









