

LSC

NEWSLETTER



LSC

November 2020 | Issue 448

THIS MONTH:
NEW FLEXIBLE MANAGEMENT SOLUTION FROM CREONE
TECHED EMBRACES REMOTE LEARNING ONLINE
MILESIGHT CCTV RANGE COMING SOON



Security Tech Germany

OUTDOOR PROTECTION

ABUS is your answer for outdoor applications. The corrosive resistant internal components and state-of-the-art plating make these padlocks ideal for securing boats, gates, trailers and bikes.

a. 83WP63HB63NC b. 83WPIB53NKD c. 83WP53NKD d. 83MAR45NWCC e. 83WP63NKD f. 83MAR45NKD g. 83WPCS53NKD



PRECISION
GERMAN
ENGINEERING

LOVE IT?
LOCK IT



ABUS SCHOOL PADLOCKS

Order now to avoid disappointment!

With the end of year fast approaching, now is the time to start discussing with your School clients about ABUS Combination locker padlocks. With most states implementing rules banning mobile phones during school hours order now to ensure supply.



ABUS Combination Padlock 78KC50NKA501

- 50 mm case with key override
- Idea for school or gym lockers

Also Available:

Green 78KC50NKA509

Red 78KC50NKA507

Blue 78KC50NKA411



ABUS Combination Padlock with resettable code 158KC45AP050

- Uses override key AP050
- Override key opens the lock, and allows the code to be identified and reset when lost

Also Available:

Uses Override Key AP051

158KC45AP051

Uses Override Key AP052

158KC45AP052



dormakaba



DOOR CLOSERS

Win a share of \$7,500 in Visa gift cards!

Whether for private homes or contemporary office buildings, door closer systems from dormakaba are intelligent, integrated access solutions that combine consistency, convenience, design and premium quality. The wide-ranging product portfolio satisfies a broad spectrum of functional requirements and thus offers solutions for almost any individual door situation.



TS68 EN2-4 Door Closer

DOTS6800SIL



TS83 EN3-6 Door Closer

DOTS8300SIL



TS73 EN 1-4 Door Closer

DOTS7300SIL



2020 | 4TH FINALIST

LAUREN LEAVES

ALBANY LOCK SERVICE | WA

Please provide a short personal biography about yourself.

As a young kid I would always follow my dad around the place helping him fix and renovate things around the house. At school I lived for the moments when I was outdoors playing sport or in the workshop creating things. All through high school I struggled with not knowing what I wanted to do. It took a lot of research and random character trait quizzes for me to figure out what I wanted to pursue.

I stumbled upon locksmithing and it ticked all the right boxes. It was different, a trade that required hands on precision work and problem solving. I set my sights on the local locksmith company and pursued them until I got an apprenticeship. Now six years on I have my trade certificate and am halfway through an apprenticeship in electronic security.

What do you most enjoy about your work as a locksmith?

The ability to help others is really what it comes down to. It can be an incredibly rewarding trade and the things you learn along the way certainly amaze people and often yourself. But the real crux of it is helping others. People don't often find us until they need us and by that stage they are often quite panicked. Being able to come in and repair their lock or rekey their property can take a huge weight off them and ease their stress. Along with all that, the uniqueness of the job helps keep things fresh and interesting for me.

What key issues do you think will affect the locksmith industry in the coming decade and how do you think these should be approached?

I believe one of the keys issues is making people aware of the type of skills locksmiths offer. How can

we shine a light on our trade? Qualified locksmiths can do more than install your locks, we can consult with customers about their security needs and requirements.

I have been asked many times how we as locksmiths have found the rise in electronic locks. But to be honest, in the past there has only been a select few occasions where electronic locks were used, especially in domestic instances. I believe this has mostly been due to cost; however, now with technology becoming cheaper to manufacture, I can see that in the next decade this may become a large part of our work.

I believe locksmithing and electronic security will become even more interwoven and integrated into our everyday lives, therefore we need to strive to stay updated and ensure we are flexible enough to meet the coming changes.

Tell us why you should be Australia's best young locksmith.

To be honest the promise of a free t-shirt was enough to get me to sign up initially - now it's a combination of a pretty sweet prize pack, meeting some of the giants of the industry and recognition of the work I've put in. When I started my apprenticeship, I was a shy kid straight out of school with very little confidence. Thanks to the support and encouragement of a lot of people I have grown so much in my skills and confidence.

This award is a way to say thank you to all those who supported me and to show all the others out there that, yes I am a female, no I don't do the books, yes I can help you, and no, the guy standing next to me isn't the tradie, I am.

Sponsored by:



suttontools



LSC¹



A family owned Australian business since 1926

PRODUCT SPOTLIGHT

SILCA CHIPOLO ONE



- Voice control compatibility with Google Assistant, Siri & Alexa
- New improved easier to use App
- Make your phone ring from the Chipolo (reverse finding)
- Make your phone ring from the Chipolo website
- Louder than before (up to 120db)
- Better battery life (up to 2 years)
- Water resistant (IP5)

Part Codes: Blue (SAVK7280), Green (SAVK7279), Red (SAVK7278), Yellow (SAVK7281), Black (SAVK7282) & White (SAVK7283)



chipolo ONE



ADI5004SECSHIELD

ADI 5004 SECURITY SHIELD

- Ideal for remote locations
- Enhanced fixings for center door mounting
- Comes with all fixing bolts
- Rugged 3mm folded steel construction
- Zinc plated for protection against corrosion
- Protects the bolt

HID SIGNO 40K

- BLE and OSDP configuration included as standard
- Capacitive keypad on 40k models with a new visually impaired mode
- iBeacon mode for faster mobile access transaction times
- IP65 out of the box – rugged outdoor performance
- New automatic surface detection feature – reader automatically recalibrates read performance depending on the surface it is mounted on. This happens every time the reader is power-cycled
- No more need for config cards as each reader can be managed through the reader manager app

Part Codes: 40KNKS020002BL, 40KNKS0100001H, 40KNKS00000000



Wall Switch
Mounting,
& Keypad Support
(Capacitive)



FREE DELIVERY!* for all orders over \$150 *Exclusions apply.



ONLINE
COURSES
COMING
SOON

TECHED

Expressions of interest are now invited for
INTRODUCTORY TO EEPROM (AEE101)



COVID has prompted us to review the traditional face to face format by which we previously delivered training.

Same renowned high level tuition and quality support materials

Self-paced 24hr / 7 day access from the comfort of home or workplace

Expressions of interest registration via the LSC Tech Ed webpage

For more information, visit <https://www.lsc.com.au/page/TechEd/Modules/Automotive>

NEW OEM & BDS AFTERMARKET KEYS

Suit Sorrento
2015 - 2018



KIA OEM 3B Remote Flip Key K95430C5210

Genuine Kia OEM product supplied in manufacturer packaging

- 3 Button
- ID60
- 433MHz
- Blade & roll pin separate

Suit Sorrento
2015 - 2018



KIA OEM Proximity K95440C5100

Genuine Kia OEM product supplied in manufacturer packaging

- 3 Button
- HITAG3
- 433MHz
- Emergency blade separate

Suit Santa Fe
2012-2017



Hyundai OEM Proximity HY954402W600

Genuine Hyundai OEM product supplied in manufacturer packaging

- 3 Button
- PCF7952A
- 433MHz

TOY40 flip blade
included



Hyundai BDS 3B Flip Key 5341177256

BDS aftermarket proximity key

- 3 button
- TIRIS DST80 ID60
- 433MHz
- No logo
- Programmable with Smart Pro or similar

KIA9 blade
included



Hyundai BDS 3B Flip Key 5341177254

BDS aftermarket proximity key

- 3 button
- TIRIS DST80 ID60
- 433MHz
- No logo
- Programmable with Smart Pro or similar

HYN17R emergency
blade included



KIA BDS 3B Smart Key 5341177255

BDS aftermarket proximity key

- 3 Button
- HITAG3
- 433MHz
- No logo
- Programmable with Smart Pro or similar

Emergency blade
included



Suit Mazda Wagon

Mazda BDS 2B Proximity Key 5341177252

BDS aftermarket proximity key

- 2 Button
- PCF7953P
- 433MHz
- No logo
- Programmable with Smart Pro or similar

Emergency blade
included



suit Mazda Sedan

Mazda BDS 3B Proximity Key 5341177253

BDS aftermarket proximity key

- 3 Button
- PCF7953P
- 433MHz
- No logo
- Programmable with Smart Pro or similar





Better Inside, More

The Art of Surveillance - Milesight H.265⁺ Network Surveillance



MINI SERIES

The Milesight mini surveillance camera series features ultra-mini size, stylish design and easy installation. The mini security series not only aspire to protect your property with top notch megapixel video quality, but also combine sleek designs to cater for discerning buyers.

PRO SERIES

The Milesight Pro Series cameras are professional-level network cameras designed for those who are seeking the up-most in quality, integration, design and reliability for their demanding surveillance needs.

PTZ SERIES

The Milesight PTZ Security Camera Series provides pan, tilt and zoom functions enabling wide area coverage and all-round monitoring. In combination with high resolution and HEVC compression, the cameras provide zoom in views in great detail.

MILESIGHT VCA

With Video Content Analysis (VCA) embedded as standard, Milesight cameras support full 10 detection modes, which can alert the operator of detected predefined events automatically to strengthen safety management and to minimise damage through prompt response.

in Sight

ance Solution

COMING SOON

LSC is proud to announce we have been appointed a Milesight Technology Distributor in Australia and New Zealand.

Milesight's philosophy since inception has been to manufacture best-in-class video surveillance products that are feature rich and of the highest quality.

Choosing to focus on design and product quality their range of IP cameras and NVR's target middle to high end security with smart features such as VCA embedded as standard on every camera and convenience such as online firmware upgrades for NVR's.



LPR SERIES

The Milesight LPR/ANPR camera series is embedded with an LPR algorithm. It can automatically detect and capture licence plates in real time and compares against a predefined Black and White list, then takes appropriate action such as generating an alert.

PANORAMIC SERIES

The Milesight Panoramic Series Cameras feature advanced technology, bringing a panoramic viewing experience with high resolution and detailed images that provide an enjoyable user-experience.

NVR SERIES

The Milesight 4K H.265 NVR Series offers a robust system for diverse applications and empowers users to set up and manage advanced IP surveillance systems with ease.



Advance Motion Detection



Human Detection



Line Crossing



Loitering



People Counting



Region Entrance



Region Exiting



Tamper Detection



FREE DELIVERY!* for all orders over \$150 *Exclusions apply.

*on door code change,
no tools required!*

BORG GATE LOCKS WITH ECP

- Designed to fit metal gates of various sizes and types
- Borg Gatelocks are unique, simple to use & easy to fit
- Includes a special lockcase with anti-climb features and an adjustable latch bolt

- The self locking system is designed to be as adjustable as possible
- Fully reversible, makes it suitable for left or right handed gates
- Change the code on the door in 10 seconds no tools required



3430 BTB Keypad Lever

BL3430DKOMGPROECP



Gate Round Post Kit

BLGATERPK



Gate Lock Latch 50mm

BLGATELATCH



Gate Lock Strike Plate

BLGATESTRIKE

BDS

BDS Security Products has all your favourites & more!

With over 270 products available it is no wonder BDS has what you are looking for. Save time & money. Get the right part for the job.



Talk to your account manager today to grab your copy!



MAKE YOUR FORTUNE FROM MISFORTUNE WITH SILCA AUTOMOTIVE

Italian designed

2 year factory warranty

SAVE \$2,220

\$9,685

FUTURA AUTO VALUE BUNDLE

There are 19.8 million registered motor vehicles in Australia as of 2020. It's estimated that over 80% of these vehicles are fitted with a transponder of some kind.

How many of them will need a key each year?

Are you ready to get your slice of the market?

Silca have put together an amazing value bundle, ideal for adding transponder vans to your fleet, or as a kick-off to add to your existing business.

Cut just about any automotive key to code or sample with the amazing all-in-one Futura Auto.

Italian designed, 2 year factory warranty, regular updates available to keep the machine current for many years to come.

Pump out extra transponder keys fuss free with the industries' most functional and easy to use all-in-one cloning solution: RW4Plus & M-Box.

PART CODE:

SD8A3235ZB

SILCA FUTURA AUTO

SD754551ZB

SILCA M-BOX

SD754556ZB

SILCA RW4 PLUS



*Pricing only applies when all 3 items are purchased together



CLICK&COLLECT Free pick-up from our branches

LSC 11

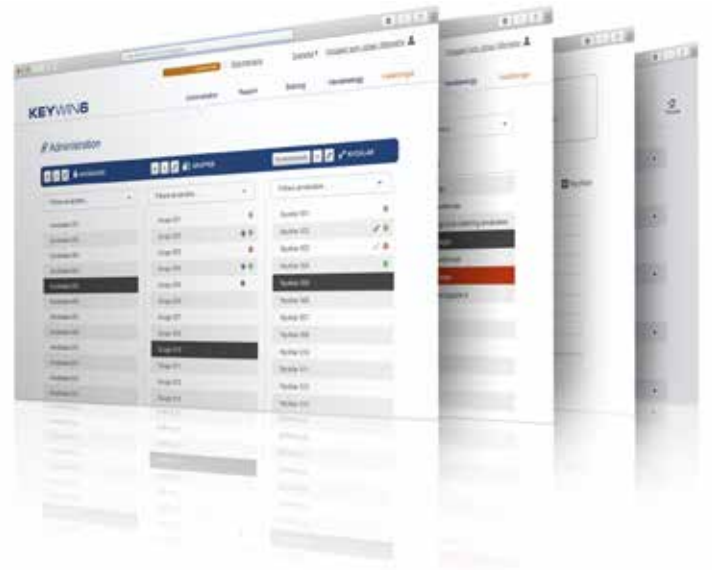
CREONE

KEYWIN6

Logic, Control, and Improved Administration

KeyWin6 is Creone's latest Web Hosted service of the administrative tool for securely managing keys and valuables. It offers the industry's highest level of IT security, along with seamless and intuitive functionality.

One or more administrators can manage key cabinets and keys with the highest possible precision, from anywhere in the world. It is easy for you to give access to individual users or groups and to connect these with the relevant keys or valuables. With its automatic registration, you can always keep track of who is using what. The expanded search and filtering function simplify your daily use, offering a higher level of precision.



CONNECT YOUR MANAGEMENT

Control keys, valuables and equipment using KeyBox, KeyRack and ValueBox all with KeyWin6.



KEYBOX



KEYRACK



VALUEBOX

KEYWIN6 FEATURES



EASY TO USE



CREATE USER GROUPS



NAME YOUR KEYS



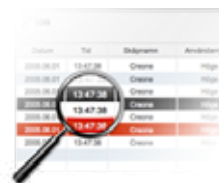
INTELLIGENT SEARCH FUNCTION



VISUAL CABINET VIEW



TIME CHANNEL



EVENT LOG



ALARM INDICATION



SALTO

inspired access



OMEGA SECURITY SOLUTIONS STAYS AHEAD OF THE GAME WITH SALTO

Good security is good business - that's the mantra of Omega Security Solutions, one of the largest providers of security solutions in the southern hemisphere. For almost 40 years, it's underpinned their approach to providing security solutions for some of Australia's leading organisations.

One of Omega's primary electronic access control (EAC) partners is SALTO. Omega uses SALTO itself for internal and external security at its new, purpose built head office. Ben Dougall, Director of Omega Security Solutions, talks about his long-standing relationship with SALTO and what makes their solutions such a popular choice with a range of industries.



The Omega team

Why do you like working with SALTO?

"We fell in love with the SALTO product when we first started researching EACs back in 2007," says Ben. "We could see how smart it is and how well it fitted our business." Ben was also impressed with SALTO's commitment to investing in R&D to remain at the forefront of the EAC market.

What's been a stand-out SALTO project for Omega?

"Our work in the Affordable Housing Sector is very satisfying,

"says Ben. "Traditionally the management of tenants and keys was incredibly difficult and costly - but we demonstrated very early on the cost benefits of using SALTO in place of mechanical key systems. We've helped housing providers to give tenants a reliable and secure locking arrangement to their units and communal facilities."

"Education is another industry that traditionally relied heavily on mechanical key systems," says Ben, "but we've helped many schools go completely 'key free'. Recent advancements like emergency lockdown functions have also enabled us to create safer learning environments for students and staff."

How do you see SALTO meeting future demands in the market?

"SALTO's commitment to R&D investment ensures that the product remains relevant across industries, for example with technological advancements with EAC integration platforms, BLE, and Wi-Fi capabilities. Keyless and 'smart automation' technologies are in demand in SME, and in premium residential projects, like Collins Arch in Melbourne. Given current and future health demands, the SALTO product with Biocote technology could become a standard specification to keep building occupants safe from the spread of infection."

For Ben Dougall, and Omega Security Systems, the partnership with SALTO has been a strong one, which has enhanced the solutions they can offer their clients. It helps Omega continue to live their mantra 'Good security is good business'.

omega | **SECURITY SOLUTIONS**



Visit lsc.com.au for the complete range of SALTO products.



FREE DELIVERY!* for all orders over \$150 *Exclusions apply.

LSC 13



Security Tech Germany



locking for life



ASSA ABLOY



ADVANCED DIAGNOSTICS



JOIN THE FIRST EVER VIRTUAL MCAA AGM

Join the first ever virtual AGM of the Master Locksmiths Association of Australasia on Friday 20 November 2020.

The AGM will commence at 6.00 pm. The special guest for the evening is Dave O'Neil, one of Australia's most recognisable stand-up comics.

Dave has performed at 16 Melbourne International Comedy Festivals and at dozens of comedy clubs nationally, but he is probably most well-known for the honour of being the guest with the most appearances (over 50) on the ABC's ever-popular Spicks & Specks.

The meeting is open to all Members, guests and security industry professionals.



AUSTRALIAN FEDERAL BUDGET 2020-21

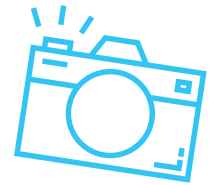
Recently, Josh Frydenberg made announcements in this year's budget with a BIG focus to promote jobs, in particular trades - a huge win for our industry and many other trade industries alike.

Briefly:

- Support to pay first year apprentices;
- Ability to write-off the value of eligible assets;
- Incentives to take on additional young jobseekers

For more on what this means to you: <http://ow.ly/wleP50BML4x>

HAPPY CUSTOMERS



ESL LOCK PROFESSIONALS (QLD)



Rob from ESL Lock Professionals with his new Advanced Diagnostics SMART Pro.

SSOUTH COAST LOCKSMITHS (NSW)



Luke Jakes from South Coast Locksmiths is ecstatic with his new Advanced Diagnostics SMART Pro.

SMART LOCKSMITH (NSW)



Rami Baki from Smart Locksmiths has added a Silca Futura Pro to his family of Silca machinery.

COOLUM LOCKSMITH (QLD)



Sean from Coolum Locksmiths standing proud with the latest addition to their Futura family, The Poker Pro.

Dash n' Chill
WITH **BRAVA** locking for life



Nick Eale
LOCK2LOCK locksmiths (QLD)



Shane Huppertz
All Access Locksmiths (SA)



SIZZLE INTO SUMMER WITH

Whitco[®]
SECURING YOUR HOME™



HOT PRICE
\$24⁹⁹

~~REG \$34.81~~

**Leichhardt Sliding Security Door Lock
W865317**



HOT PRICE
\$44¹³

~~REG \$52.78~~

**Blaxland Sliding Patio Door Lock
W500217**



HOT PRICE
\$21⁵⁰

~~REG \$29.67~~

**Tasman MK2 Security Door Lock
W892119, W892117, W892116**



**Double Euro Cylinder,
2 x 5 Pin, Keyed Alike
W842200**

*sold in pairs only

\$19⁹⁸



**Euro Cylinder, 5 x
Pin, Keyed Alike
W842500**

* Keyed alike in
multiples of 10

**\$9⁹⁹
EACH**



**Euro Cylinder, 5 x
Pin, Keyed to Differ
W841200**

**\$9⁹⁹
EACH**

Terms and conditions: All prices are quoted in AUD and exclude GST. Offer valid until 30/11/20 or while stocks last.

TERMS & CONDITIONS

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