

WIN A TASTE OF HISTORY



NEWSLETTER
1926 - 2026

This Month

BYD dormakaba Winner

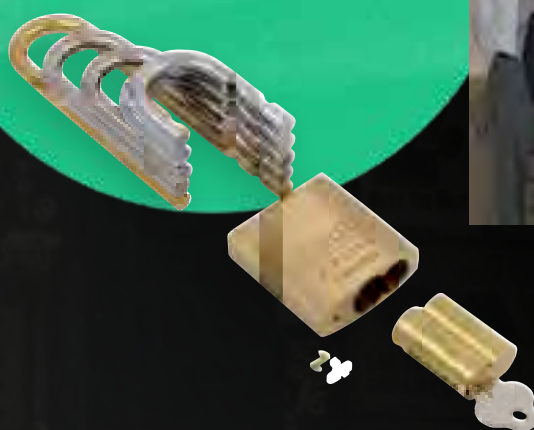
ABYL 2026 First Finalist

Tour The Locksmithing Collection



THE INNOVATOR

Mark's Era



Mark's values:

- 1) Hire decent people*
- 2) Trust and believe in them*
- 3) Be of value to the customer*

The 1990s:

New Partnerships and a New Era

As the 1990s drew to a close, LSC had emerged from a decade of expansion and consolidation with a strong national presence. Australia was recovering from recession, business confidence was returning and the security industry was becoming increasingly competitive. Rather than seeing this as a threat, LSC viewed competition as an opportunity to continually improve its products, service and support for customers.

During this period, Silca remained a cornerstone of the business. After more than two decades of partnership, the world-renowned Italian manufacturer continued to innovate in key cutting technology, reinforcing LSC's position as Australia's leading supplier of key blanks, key cutting machines and locksmith solutions. The enduring relationship with Silca reflected LSC's commitment to sourcing the world's best products for Australian security professionals.

Welcoming ABUS to the LSC Family

One of the most significant milestones of this era came in 1999 when LSC secured the exclusive Australian distribution rights for ABUS. Since its founding in 1924, the German manufacturer, whose name originates from August Bremicker und Söhne (August Bremicker and Sons), had earned a global reputation for quality, engineering excellence and product innovation.

When ABUS reviewed its Australian distribution in 1998, it was seeking a partner capable of expanding the brand's presence beyond New South Wales and into the national locksmith market. LSC's growing branch network, technical expertise and specialist focus on serving locksmiths made it the ideal choice.

The partnership proved to be a natural fit. ABUS complemented LSC's philosophy of sourcing world-class brands and joined an already impressive portfolio that included Silca, Lockwood, HPC, ASP, S&G and BRAVA. More importantly, LSC maintained

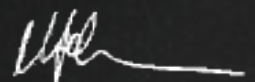
ABUS as a specialist locksmith brand, giving security professionals access to premium products without widespread distribution through the general hardware market.

A key contributor to the brand's success was the ABUS 83 Series rekeyable commercial padlock. Designed specifically with locksmiths in mind, the 83 Series introduced features the industry had long been seeking, including simple rekeying, interchangeable cylinders, corrosion-resistant components and configurable key-retaining functions. Continuous product development and close attention to locksmith feedback quickly established the 83 Series as one of Australia's most trusted commercial padlocks.

More than 25 years later, the partnership between LSC and ABUS continues to thrive. The brand remains synonymous with quality, innovation and reliability, reflecting LSC's long-standing commitment to providing the industry's leading security products.

As the new millennium approached, another major shift was beginning to emerge, electronic access control. While traditional mechanical security continued to dominate, LSC recognised that electronic locking technologies would play an increasingly important role in the future of the industry. Rather than rushing to market, the company adopted a measured approach, carefully evaluating emerging technologies and identifying solutions that would deliver genuine value to locksmiths and security professionals.

This forward-thinking mindset would shape the next chapter of LSC's history, as the business expanded into manufacturing, electronic security and the rapidly evolving world of automotive transponder technology.



Mark Johnson

To be continued..

Promote your business with ABUS Customised products



Did you know ABUS has the most comprehensive range of products to customise for your business?

Get noticed, have your name in front of your customer every time they use their lock with LSC's high quality professional laser etching. Have your corporate name and logo on every padlock and cylinder that you sell or offer your end user. A great point of difference, allowing them to have their own logo on cylinder and padlocks. Perfect for councils, utilities, corporations and national brands.



83/55 Laser Etched Padlocks:

8355NLPETCH - Less plug
8355HB25LCETCH - Long shackle,
less cylinder



83ALIB/40 Laser Etched Padlocks:

83ALIB40LPETCH - Less plug
83ALIB40LCETCH - Less cylinder



Rim cylinder 6 pin satin chrome
less plug top loaded
RC341SCLPETCH



83/50 Laser Etched Padlocks:

8350NLPETCH - Less plug
8350NBETCH - Less shackle, less plug



72IB/40 Padlock keyed to 003
72IB40REDKA003ETCH



570 Laser Etched Oval Cylinder, Satin
Chrome:

AB570ETCHSCKD - Keyed to differ
AB570ETCHSCLP - Less plug
AB570ETCHSCD - Dummy



83MAR/45 Mariner Laser Etched
Padlock:

83MAR45NBETCH - Less shackle,
less plug
83MAR45LSLCETCH - Less shackle
less cylinder



83/40 Laser Etched Padlocks:

8340NLPETCH - Less plug
8340NLCETCH - Less cylinder
8340NBETCH - Less shackle, less plug



83/45 Laser Etched Padlocks:

8345NLPETCH - Less plug
8345NLCETCH - Less cylinder
8345NBETCH - Less shackle, less plug
8345LSLCETCH - Less shackle, less cylinder

WIN A TASTE OF HISTORY

One hundred years of craftsmanship.

One unforgettable prize.

One lucky winner.

To celebrate LSC's 100 year anniversary, we're giving one lucky customer the opportunity to own a truly extraordinary piece of history – a bottle of Seppeltsfield 100 Year Old Para Vintage Tawny.

Simply tell us, in 25 words or less:

“What does LSC's 100 years mean to you?”

A century in the making, this rare tawny has received perfect scores from some of the world's most respected wine critics and represents an unforgettable way to celebrate this milestone with us.

Enter here



ABYL 2026

2026 | 1st Finalist



Jai McCarthy
Rodd Locksmiths (VIC)

One Young Locksmith
To Rule Them All

*A selection of recent
installation pics Jai
has shared with us*



Please provide a short personal biography about yourself including what made you want to become a locksmith?

Hello, I'm Jai. I'm 28 Years old and have been locksmithing for 11 years now. I grew up and completed my apprenticeship in Tasmania, and later moved to Ballarat VIC.

My family has always valued practical skills and abilities, with most taking on some kind of apprenticeship or trade, all the way back to my great grandfather who was an inventive motor mechanic in the 1930's, pioneering some technology in that industry like the self-serve petrol pump.

Locksmithing has turned out to be the perfect outlet for me to combine my love for fabrication and design work, and allows me to work through problem solving and see real results that help everyday people.

What are some of the skills and abilities necessary for someone to succeed as a locksmith?

Excellent communication, forward thinking, attention to detail, practical knowledge, the ability to visualise and understand mechanical concepts and implementing out of the box thinking goes a long way.

Locksmithing is now such a large and important industry, we cannot afford to take a "she'll be right" attitude towards what is ultimately other people's safety. When we carry out work to the best of our skills and abilities, we can walk away confident that the customer is far better off than when we arrived.

What key issues do you think will affect the locksmith industry in the coming decade and how do you think these should be approached?

Technology and AI are currently a large focus of most industries. We have seen a shift in the way lock manufacturing and sales are pitching features.

Connectivity and ease of use can be prioritised over good quality components and security features. I think a good understanding of how locks are working, how the apps and software controlling them work and any potential vulnerabilities will be crucial to be able to recommend an effective, long-term solution to customers.

This may mean we will need to pivot our skillsets and take a more of active interest in the IT side of locksmithing.

Tell us why you should be Australia's best young locksmith.

I've had fantastic opportunities in my relatively short career, and have been trained by wonderful, skilled tradesmen that took an interest in not just going through the motions but making me better.

Now working with others in the industry and taking opportunity to be part of a team where I can focus more on custom "one-off" solutions for customers has been a challenge but ultimately a greatly satisfying role.

Any opportunity to show the same care and consideration to others in the industry that I was shown is really important to me, and sharing this is really important to me, and sharing this through the ABYL award is nice chance to do so.

Sponsored by



salto

ROSS



PRODUCT SPOTLIGHT

visit lsc.com.au to see
Silca's new key range!

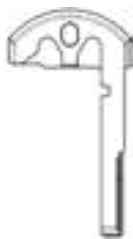
NEW SILCA KEYS

Stock up on these latest high security automotive blades from Silca, full details on the LSC Website, or via Silca's free MyKeysPro App



For Mercedes vehicles including A, C, E, GLA, GLC, GLE, S and Sprinter vehicles (2017 – 2024)

HU172T



For Mercedes vehicles including C, E and S class vehicles (2020 - 2025)

HU201T



For Volkswagen vehicles including Golf, Tiguan and Caddy (2020), and for Seat and Cupra vehicles (2022)

HU202T



For Audi vehicles including A4, A5, Q5 and Q7 vehicles since 2015

HU182T



For Volkswagen Polo and Skoda Fabia since 2014

HU212RT

STOCK UP FOR THE AFL FINALS

With the AFL Finals just around the corner, now's the perfect time to stock up on our AFL Creative Keys. They're a great way for footy fans to show their colours throughout the finals season. Available in TE2 & LW4 profiles.

Hawthorn Hawks- AFLW4HH
Fremantle Dockers- AFLW4FD
Adelaide Crows- AFLW4AC
Brisbane Lions- AFLW4BL
Melbourne Demons- AFLW4MD
Sydney Swans- AFLW4SS



ADI GARAGE AND ROLLER DOOR LOCK

Suitable for roller doors, roller shutters and pantech truck shutters.

- Can be mounted on the inside or outside of the door
- 55mm bolt throw, longer bolt is available on request
- 13mm case hardened bolt
- 6 pin oval cylinder with Silca LW4 keyway
- Secured by four 6mm stainless steel cuphead bolts
- Optional 30 mm extended bolt (ADIRK994PINEXT).
- Australian Made and Owned
- Zinc plate finish

02140570



ADI
lockwise



LOCK FOCUS COMPRESSION LATCHES



LOCKFOCUS



Lock Focus offer a variety of high quality compression latches replicating popular designs found in the market. These compression latches are compatible with the Lock Focus exchange barrels including the RV barrel. With both security and the convenience of a single key in mind these latches are ideally suited for caravans, camper trailers, service canopies, toolboxes and tradie trailers. Sold less barrel or with barrel by special order these latches are available in different finishes and pack quantity configurations. For the full Lock Focus RV range please go to the LSC website.



**Lock Focus Mini Pop Lock
Compression Latch Black
Retail Pack**

LFAR2405PH6



**Lock Focus Mini Pop Lock
Compression Latch Bright
Chrome Retail Pack**

LFAR2405PH3



**Lock Focus Compression Latch
Black Finish Retail Pack**

07358170



**Lock Focus Compression Latch
Satin Chrome Retail Pack**

07358173



**Lock Focus Compression Latch
Bright Chrome Retail Pack**

07358172



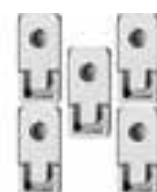
**Lock Focus Round End Push
Button Compression Latch, Bright
Chrome Finish in Display Pack**

07358184



**Lock Focus Round End Push
Button Compression Latch, Black
Finish in Pack of 2**

07358185



**Lock Focus Compression Latch,
Bright Chrome Finish in Pack of 5**

07358188

MAXIMISE PERFORMANCE, MINIMISE RISK WITH SILCA

Silca's cloud-powered cloning solution is faster than ever thanks to recent improvements.



With the GTI-Ultra remaining Australia's most trusted and reliable transponder chip for universal cloning, you can now save even more time when cloning and generating transponders.

Don't waste time with chips that only work sometimes, don't quite do what they say on the box, or give poor signal strength. Silca's GTI-Ultra is guaranteed to perform like the OEM one, but for a fraction of the price.

Streamline your operation, save time, reduce headache with Silca.

S110026



WRITING PROCEDURE

REDUCED CALCULATION TIME

COPY DST40 (1D6X)

-31%

GENERATION 88 (1D88)

-70%

COPY TEMIC (T5)

-46%

GENERATION HITAG II (1D46)

-32%

COPY FIAT HITAG II (ID45)

-17%





Matthew Zgrajewski & Steven Jumisc



Matthew Zgrajewski (dormakaba), Brodie Dickson (Northside Locksmiths), Steven Jumisc (Northside Locksmiths) and Cameron Lister (LSC)



Ashley Dobson & Steven Jumisc



CONGRATULATIONS NORTHSIDE LOCKSMITHS

WE HAVE A WINNER!

Congratulations to Northside Locksmiths, the winner of the dormakaba BYD ATTO 1 Giveaway!

Thank you to everyone who participated by purchasing dormakaba products throughout the promotion period. The response was fantastic, and we appreciate the support from customers across Australia.

By taking part in the promotion, Northside Locksmiths in Queensland secured the winning entry and will be driving away in a BYD ATTO 1 valued at RRP \$23,990!

Congratulations again to Northside Locksmiths, and thank you to everyone who entered.



UNLOCK 100 YEARS OF LOCKSMITHING HISTORY



Heading to Melbourne for the MLAA Trade Expo & Conference, 1–3 October?

While you're in town, we'd love to welcome you to The Locksmithing Collection at LSC.



Register Here

Created as part of our 100-year celebrations, The Locksmithing Collection brings together a unique collection of early locksmithing tools, padlocks, keys, key cutting machinery and other pieces that tell the story of how our industry has evolved over the past century.

To coincide with the MLAA Conference, we'll be opening the doors to customers and industry visitors for a special opportunity to explore the collection and discover some remarkable pieces of locksmithing history.

Register your interest today to secure your place on a tour.

Complimentary bus transfers from Marvel Stadium will run throughout Friday from 10am–4pm and Saturday from 9am–1pm, giving visitors the chance to discover a unique collection celebrating the history, tools and stories of the locksmithing industry.





NEPTUNE SECURITY ESSENTIALS: SECURITY YOU CAN DEPEND ON

Cover the essentials for your next access control job with Neptune Security Products. From electronic strike patches and standalone keypads to dependable 5Amp power supplies and maglocks, the Neptune range offers practical, reliable solutions for everyday security installations.

Designed for applications including commercial buildings, offices, schools and industrial sites, Neptune products are easy to install and integrate with modern access control systems. With a focus on durability, consistent performance and excellent value, Neptune gives locksmiths and security installers a trusted range for getting the job done.



Neptune 12VDC 5Amp Power Supply with Battery Charging
NEPSDC5A01B



Neptune Electronic Strike Patch
NESP20



Neptune Standalone, Wiegand Keypad with HID/EM Reader
ACKPWB6K



Neptune Maglock Single Door, 500kg, Monitored
NEML500MB



Neptune Maglock Double Door, 500kg, Monitored
NEML500DMB



Neptune Maglock Single Door, 280kg, Monitored
NEML280MB



Neptune Maglock Double Door, 280kg, Monitored
NEML280DMB



Neptune Waterproof Maglock Single Door, 500kg, Monitored
NEWML500M

BRAVA URBAN LEVERSETS

Give your customers & yourself peace of mind with BRAVA



locking for life



Locksmith professionals choose BRAVA Urban leversets for their modern designs, extensive range, ease of use, easy installation, quality and reliability. BRAVA Urban leversets are suitable for all your domestic applications. Upgrade your customers to a simple & easier operation of a lever handle. Available in a range of finishes. **Choose BRAVA Urban leversets for proven reliability!**

✓ Precision made

✓ Easy to install

✓ Variety of finishes

✓ Extensive range of parts

✓ Years of trouble-free service



LE ENTRANCE SET



LE PASSAGE SETS



LE PRIVACY SETS



LH ENTRANCE SET



LH PASSAGE SETS



LH PRIVACY SETS



LN ENTRANCE SET



LN PASSAGE SETS



LN PRIVACY SETS



LYR ENTRANCE SET



LYR PASSAGE SETS



LYR PRIVACY SETS

visit lsc.com.au to see full range of functions and spare parts available

ASTRA IS BACK

NEW

LSC is proud to announce the relaunch of ASTRA, bringing a trusted Australian brand back to the market.

While ownership has changed, the things customers have always valued about ASTRA remain the same:

- Proven commercial-grade performance
- Trusted by locksmiths and hardware professionals
- Reliable, project-ready architectural solutions

What's New

With the backing of LSC's national network, customers can now enjoy:

- Better product availability
- Easier ordering and access to stock
- National sales and customer support
- A streamlined product range
- The same trusted quality ASTRA has always been known for

ASTRA's core range is now supported by LSC's national inventory network, making it easier than ever to get the products you need, when you need them.

This is just the start. While we've launched with a streamlined range, we're already looking at opportunities to expand the offering and continue growing the ASTRA brand into the future.

Customers can order through their local LSC branch, account manager or online channels.

The ASTRA Story

ASTRA has been a trusted name in the Australian security and hardware industry for decades.

Known for durable commercial products and innovative indicator bolt solutions, ASTRA has earned the trust of locksmiths, specifiers, installers and builders right across the country.

LSC recognised the strength of the ASTRA brand and the loyalty of its customers. That's why we're committed to preserving what made ASTRA successful while continuing to invest in its future.





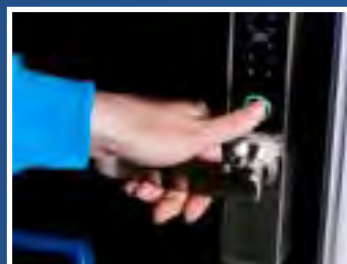
McGrath Smart Locks Pro Series

Australian Designed. Locksmith Trusted. Pro Series

The McGrath Smart Locks Pro Series represents our flagship range of Australian designed smart locks, engineered for customers who want greater durability, enhanced weather resistance, premium materials and long-term reliability.

-  **Australian Designed**
Designed specifically for Australian homes, apartments and commercial environments
-  **Tempered Glass Touchscreens**
Premium tempered glass screens provide a more durable, scratch-resistant finish
-  **2 Year Warranty**
Backed by a comprehensive 24-month warranty for greater peace of mind
-  **Superior Weather Protection**
(Selected models feature enhanced IP65 and IP66 ratings)
-  **Increased Durability Testing**
Many Pro Series models are tested to 200,000-1,000,000 operating cycles making them ideal for high-use residential and commercial applications.
-  **Locksmith Grade Key Override**
Featuring high-quality mechanical key override solutions for secure emergency access when required applications.

McGrath Smart Locks Pro Series.
Built for Australian conditions.
Trusted by professionals.



Win More, Search Less with the SALTO Partner Portal

The SALTO Partner Portal is one of the most valuable tools available to our partners, yet many users are only scratching the surface of what it offers.

Whether you're in sales, project management, technical support or installation, the portal provides quick access to the resources you need to save time, stay informed and win more business.

Secure Your Opportunities

The Partner Portal makes it easy to register and manage project opportunities with SALTO.

By registering projects, partners can help protect their opportunities while gaining support from SALTO and LSC throughout the sales process.

Partners can also access transferred leads generated by SALTO, helping turn potential opportunities into active projects and future business.

If you're quoting SALTO on a project, registering it should be one of your first steps.

Everything in One Place

No more searching through old emails or waiting for documentation to be sent through.

- Latest price books
- Product datasheets and technical documentation
- Certifications and compliance documents
- Sales and marketing resources

Not Registered Yet?

If you haven't registered for the SALTO Partner Portal, now is the perfect time to get started.

Log in, explore the available resources and discover how the Partner Portal can help support your next project.

Vist https://partners.saltowecosystem.com/English/register_email.aspx to register for the SALTO Partner Portal.

PUTTING THE **PRO** IN PROTECT IS NOW IN YOUR HANDS

You may have noticed a new look on many of the boxes, zip lock bags and biodegradable satchels arriving from LSC.

As part of our *Putting the Pro in Protect* campaign, we've introduced branded packaging designed with a purpose. Rather than simply protecting what's inside, we hope it continues its journey by being reused in workshops, service vehicles and on job sites.

By reusing our packaging you're helping extend the reach of the Putting the Pro in Protect message. It's a small reminder to your customers that they're dealing with a trusted security professional who takes pride in their work.

The *Putting the Pro in Protect* message isn't about LSC. It's about recognising the locksmiths, installers and security professionals who deliver trusted solutions every day.

And when the packaging has finally reached the end of its life, we encourage you to recycle it responsibly wherever possible.

TOGETHER, WE'RE PUTTING THE PRO IN PROTECT.



Our padded mailers and clear zip-lock bags
are landfill biodegradable

SECURE EVERY GATE WITH **CONFIDENCE**

No matter the application, LSC has the gate hardware to get the job done. Our extensive range brings together premium brands and proven products to help security professionals deliver reliable, long-lasting installations.

Explore everything from padlocks, hinges, latches, bolts and hasps through to chain, lock boxes and innovative smart locking solutions from ABUS, BDS, D&D Technologies, Borg Locks and McGrath Smart Locks - all backed by the service, support and expertise you expect from LSC.

D&D LokkLatch Deluxe S3
Lockable Gate Latch

LLD3LD



BDS Mortice Magnetic
Gate Latch Body

TML25E

Borg Borg Mechanical
Digital Gate Lock Back to
Back Lever Handle

BL3435DKOMGPROECP

ABUS Hasp Gatesec Extra
Heavy Duty

AB131C



McGrath Ascot Digital Lock

MLASCBKT60



ABUS Mariner Series
Premium Rekeyable Padlock

83MAR45NWCC



IGLOOHOMIE Smart Padlock
with Bluetooth and PIN

IGSP2E



D&D TruClose Heavy Duty
Gate Hinge Closer

55320012



D&D MagnaLatch Top Pull
Gate Latch

55310027



D&D MagnaLatch Top Pull
Gate Latch

55230046



D&D TruClose Gate Hinge
Closer for Metal

55320002



ABUS chain square

8KS110BLK



BDS Switch Momentary

238001



BDS Padbolt High Security

PAD100ZC



D&D LokkLatch
Magnetic Lock-
able Gate Latch

55320045



BDS Lock Box

LB2



Borg Mechanical Digital
Gate Lock

BL3150GATE



ADI Lock Mounting Box

ADILBG393BO



JOIN US AT THE MLAA CONFERENCE 2026



45TH ANNUAL TRADE EXPO & CONFERENCE

1-3 OCTOBER 2026
MARVEL STADIUM, MELBOURNE



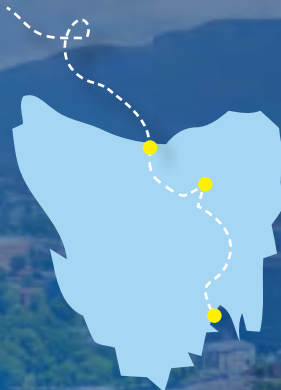
MASTER LOCKSMITHS
ESTABLISHED 1971

Registrations are now open for the 45th Annual MLAA Trade Expo & Conference, taking place at Marvel Stadium, Melbourne from 1–3 October. Under the theme Unlocking Pathways, this three-day event brings together the best of our industry, featuring expert speakers, hands-on learning, innovation, networking, and the always-popular Gala Dinner & Awards Night.

As part of our 100-year celebration, LSC will be there in a big way - expect special giveaways, exclusive activations, international guests and a few surprises along the way. It's set to be a standout event you won't want to miss!



Tour Heads to Tasmania



The McGrath Smart Locks Showbus recently made its way across Bass Strait, bringing the latest smart locking technology directly to our locksmith customers throughout Tasmania.

Joining the LSC team on the tour was Graeme McGrath, who gave customers the opportunity to hear the story behind the range, ask questions and gain practical insights into the growing smart lock market.

The Showbus provided a hands-on experience, allowing customers to explore the range, see the products installed and operating, and experience live demonstrations of the app. From

installation through to day-to-day operation, the demonstrations showcased just how simple smart locking can be for both installers and end users.

The tour also created valuable opportunities to discuss emerging trends, share ideas and help locksmiths build confidence in recommending smart locking solutions to homeowners, builders and businesses.

A big thank you to everyone who welcomed us during the trip. We always enjoy getting out on the road, catching up with our customers and bringing the latest products and technology directly to them.



HAPPY CUSTOMERS



PINE RIVER LOCKSMITHS (QLD)

Trent Flood from Pine River Locksmiths with his new Silca EvoX fitted into his service vehicle.



MACARTHUR LOCKSMITHS (NSW)

The team at Macarthur Locksmiths is proudly promoting their McGrath Smart Locks range and Certified Installer status with custom shopfront window decals. It's a simple way to build trust, attract attention and let customers know they can rely on a trained professional for smart access solutions.

TECHED[®] WRAP UP

During July and August, LSC WA successfully delivered three groups of the Transponders & Diagnostic Key Programming automotive course, hosted by Transponder Specialist, Richard Hoares. Participants gained valuable hands-on experience using custom-built, fully operational diagnostic simulators, designed to provide a clear visual understanding of the various components that make up vehicle security systems.

These practical training tools allowed customers to see how security system elements interact in real time, enhancing both learning and diagnostic confidence. We would like to thank all customers for their continued support and participation. To explore upcoming training opportunities, visit the TechEd section of the LSC website and find a course near you.



FIRE UP

with Lockwood

Spend \$1,000 on Lockwood products in September and you could be firing up a brand-new Traeger Pro 575.

Experience authentic wood-fired cooking with the Traeger Pro 575 WiFi Pellet Grill, featuring WiFIRE® technology for precision cooking, plus a Smoking Rub Hamper Pack to get you started.

Five lucky winners nationwide.
Each prize is valued at over \$1,600



**INCREDIBLE WOOD-FIRED
FLAVOUR**



**SET-IT & FORGET IT®
CONVENIENCE**



**EPIC FLAVOUR, ENDLESS
POSSIBILITIES**



**Experience a safer
and more open world**

*Terms and conditions: "Fire up with Lockwood" promotion runs from 01/09/2026 to 30/09/2026 and is exclusive to LSC customers. Every \$1,000 (ex GST) spent on eligible Lockwood products earns one (1) automatic entry into the prize draw. Spend \$1,000 = 1 entry, Spend \$2,000 = 2 entries and so on. There are five (5) prizes to be won, with one (1) winner drawn from each participating LSC Branch.