

## NEWSLETTER

#### This Month

The search begins | ABYL 2025
The changing world of the Locksmith

**NEW McGrath Locks consumer website** 





#### Wall Anchor & Chain

Easy to use wall mounted high security anchors. Secure your valuables without the need for bending down. You chose the height for installation. High Security and robust.



ABUS Wall Anchor and Chain Lock Hardened Steel 110 cm

WCH909KS110



ABUS Wall Anchor and Twin Chain Lock Hardened Steel

WCH909KS110L00PTWIN



ABUS Wall Anchor and Chain Lock Hardened Steel 130 cm

WCH909KS130

#### Floor / Wall Anchor



#### Granit Floor / Wall Anchor

 Perfect for securing trailer & two-wheel vehicles in garages, cellars, at houses and carports.



#### Floor / Wall Anchor



Perfect for securing two-wheel vehicles in garages, cellars, at houses and carports.

#### AlarmBox 2.0

The ABUS AlarmBox 2.0 is a versatile and compact security device designed to protect your belongings from theft. Battery operated it is equipped to detect vibrations and movement. Once activated, it emits a loud 100dB alarm for 15 seconds if it senses continued movement, which helps alert you to potential theft.



ABUS AlarmBox 2.0 Mobile Smart Alarm Battery Operated Motion Sensitive ABUSAB



ABUS AlarmBox 2.0 with 6mm Link 100cm Long Chain 6KS/100

ABUSABCHAIN



ABUS AlarmBox 2.0 with 100cm Cobra Flexible Cable 12/100

ABUSABCABLE

## INDUSTRIAL STRENGTH. PROVEN RELIABILITY.



The heavy-duty Borg BL7701ECP is available in MGPRO finish or satin stainless. The BL7701 features ECP with built-in key override in the lever. The cylinder is a SFIC (small format interchangeable core) cylinder.

The rotation of the key engages the lever handle. The keypad lever clutches and only engages when the correct code of key is entered.

An ideal retrofit upgrade for our own standard BL5000 and competitors Unican 1000 or 5000 models, where frequent code changing is required.

#### Features:

- Fully mechanical digital lock with key override
- With a SFIC cylinder on Silca profile BES1
- New Easi-code on-door code changing procedure
- 8 mm square drive suitable for mortice locks
- 60 mm heavy duty stainless steel tubular latch
- Fully reversible
- Suits doors from 35-80 mm thick
- Up to 1024 codes to choose from
- Available in MGPRO or satin stainless finish









**Borg Heavy Duty** Digital Lock with ECP BL7701SSECP

BL7701MGPROECP

**Borg Marine Grade** Digital Lock with ECP

#### **BDS TML25 UPGRADE**

Following the release of the BDS TML25 in June 2022, the supplier has listened to industry feedback & end user experiences. As a result, the supplier has recognised the need for improvements.

The improvements have resulted in the standard TML25 being run out & replaced with 2 new models.

Whereas the TML25 model could be used for a Euro Cylinder & with a Borg digital lock, some issues were experienced from fitting & installation.

The new models are lock specific, one for use with a Euro cylinder & a separate one for use with a Borg Digital Lock.

The change means less alignment or binding issues from fitting



**BDS Mortice Magnetic Gate Latch Body to suit Euro Cylinder Only (Trencab)** 

TML25E





**BDS Mortice Magnetic Gate Latch Body to suit** Borg Digital Keypad Series 2000 or 4000

TML25DGT



The search for Australia's best young locksmith begins...

Our search for Australia's Best Young Locksmith kicks off again in 2025!

Entrants receive a **FREE T-shirt** 





The award was created by LSC to recognise the important role young locksmiths play in shaping the future of the industry.

Australia's Best Young Locksmith award recognises the outstanding achievements by young locksmiths who have demonstrated a commitment to excellence and innovation in their field.

- Technical proficiency and knowledge
- · Entrepreneurial spirit
- · Genuine passion for locksmithing
- · Record of outstanding service

Developed by LSC, this initiative continues our heritage of fostering passion, skill and commitment to locksmithing.

#### **Dates**

Nominations open Tuesday, 1 July 2025

Nominations close Thursday, 31 July 2025

First Finalist announced Monday, 1 September 2025

Award Presentation Monday, 12 January 2026\*

\*date subject to change with notice

#### **Prizes**

Prize pack value OVER \$6,500



**ABYL Trophy** 



\$2500 Worth of tools and products



\$2000 TechED voucher



\$1000 Travel and accommodation voucher



Apple iPad Pro



Pair of Steel Blue work boots

2024 Winner

**Keegan Moylan** (Solar City Locksmiths VIC)



Sponsored by



salto /





## **PRODUCT SPOTLIGHT**



visit Isc.com.au to see the Scorpio range!

NEW

#### **SCORPIO EMULATORS**

- DST Smart keys with Page1; 94, D4, 98, A8, 88, A9, 39, AA, BA, B9
- Hitag AES Smart keys with Page1; AA, BA
- Powered by (CR2032) or via USB through its USB Type C port (USB C cable not supplied)
- Can be updated with new functions and features

With SLK-08 and Toyota+ version 10 Tango currently supports a wide range of Toyota & Lexus smart systems from 2006 to the latest 2025 vehicles. Functionality includes All Keys Lost, Learn/Erase Keys, ID Code & ESL Registration.

Toyota+ can also automatically use and writes during Key Learn procedure used/refurbished genuine Toyota/Lexus smart keys, particularly for DST AES/HITAG AES page1: AA, BA, B9.

Tango release v1.128 with brand new Toyota+ v10.







Scorpio Universal Emulator SLK08, Suit Toyota/Lexus Smart Systems 40, 80, 128bit Texas DST and Hitag - SLK08

5343552229

#### **BRAVA URBAN LEVERSETS**

#### Give your customers & yourself peace of mind with BRAVA

Locksmith professionals choose BRAVA Urban leversets for their moden designs, extensive range, ease of use, easy installation, quality and reliability. BRAVA Urban leversets are suitable for all your domestic applications. Upgrade your customers to a simple & easier operation of a lever handle. Available in a range of finishes.

Choose BRAVA Urban leversets for proven reliability!



LH PASSAGE

LH603B



LE ENTERANCE

LF600B



LN PRIVACY

LN601B





locking for life



LYR ENTERANCE

LYR600B

#### **SALTO'S U SPINDLE KITS**

#### More doors, more options

The Salto U Spindle Kit comes with three pre-sized 7.6 mm split spindles (A, B, and 5) to suit door thicknesses from 35 to 48 mm, solving the common issue of mismatched spindle length.

It also includes an 8 mm solid spindle (3) compatible with ANSI and Euro mortice locks for doors 32 to 47 mm thick.

Just grab the size that matches and go.



5 - 7.8mm to suit door thickness 44-48mm (internal included)

3 - 8mm to suit door thickness 32-47mm





# TOP UP ON THESE SILCA GO-TO AUTOMOTIVE CONSUMABLE PRODUCTS



#### Silca "Look-A-Like" Automotive Remotes

A quality range of automotive remote keys, flip keys and proximity keys that are designed to replicate the look and feel of the originals. Don't risk remotes that fall apart after a few uses, or require fiddly programming or configuration – these are ready to go out of the pack, are battery safety compliant, and will feel comfortable and familiar for your customer.

#### Silca Transponder Empty keys

Ideal for when the customer just needs a spare mechanical key with a transponder chip inside it, Silca's famous range of blades and profiles is matched by a head-shape matching the original for customer familiarity and vehicle compatibility. Easy to cut, and guaranteed to conform to the OEM blade specifications for no fuss spare key replacements.

#### Silca Shells

With over 100 shells in the range, there's sure to be a high quality Silca shell to suit your application. With shell damage causing a high proportion of transponder key replacement need, these provide a profitable, easy, time saving way to refurbish your customers keys. They'll look and work like new, and won't be at risk of breaking.



SMAZ25RP32



SNSN14TE



STOY43BRS2

## ADVANCED DIAGNOSTICS MERCEDES PROGRAMMING SOLUTIONS

Save on Combined bundled kit!





Advanced Diagnostics SMART Pro Mercedes Kit (Inc Programmer + 3 Keys)

SD755333ZB



Advanced Diagnostics SMART Pro Mercedes All Keys Lost Cable Kit ADC2600

SD756298AD



Advanced Diagnotistics SMART Pro Mercedes Benz Super Kit

SPMBGKIT

## **NEW TECHED COURSE**





## DAHUA IP VIDEO SURVEILLANCE SYSTEM (IPVSS & VIDEO INTERCOM SYSTEMS (VIS) ASSOCIATE CERTIFICATION (DHCA)

ESC801 I (7hrs) lunch inc

VIC Thursday, 16 July NSW Wednesday, 23 July

**VIC** Distribution & Training Centre **NSW** LSC Branch

Upskill yourself and your team to grow
your businesses capabilities

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visit www.lsc.com.au/teched-training

This 7 hour course will cover the connection and configuration of Dahua CCTV cameras and Video Intercoms. It will run through the Dahua product range to enable you to select the best equipment for your next CCTV project. It will also cover the smart features built into the 4 and 5 series Network Video Recorders. It's a perfect introduction to CCTV for new installers!

This course follows the entry level Dahua DHSA (Dahua Certified Security Associate) courses DHCA-IPVSS (IP Video Serveillance System) & DHCA-VIS (Video Intercom System)

The course is run face-to-face by Dahua trained LSC staff, using a combination of presentation and practical learning on the latest Dahua equipment.

#### Learning outcomes:

- Understand the range of Dahua CCTV cameras, intercoms and recorders
- Learn how to connect and configure Dahua products and view recorded images
- Gain an understanding of phone App setup
- Setup a Dahua video intercom system

#### Prerequisites:

- Once enroled using the form below, we will send you instructions to create a Dahua partner account so you can complete the course quizzes
- Bring your own Windows based laptop computer with administrator privileges

Morning tea and lunch provided. Receive a digital badge and certificate from Dahua on completion.

## TRAINING THE TRAINERS: TECHED SESSIONS STRENGTHEN LOCKSMITHING EDUCATION

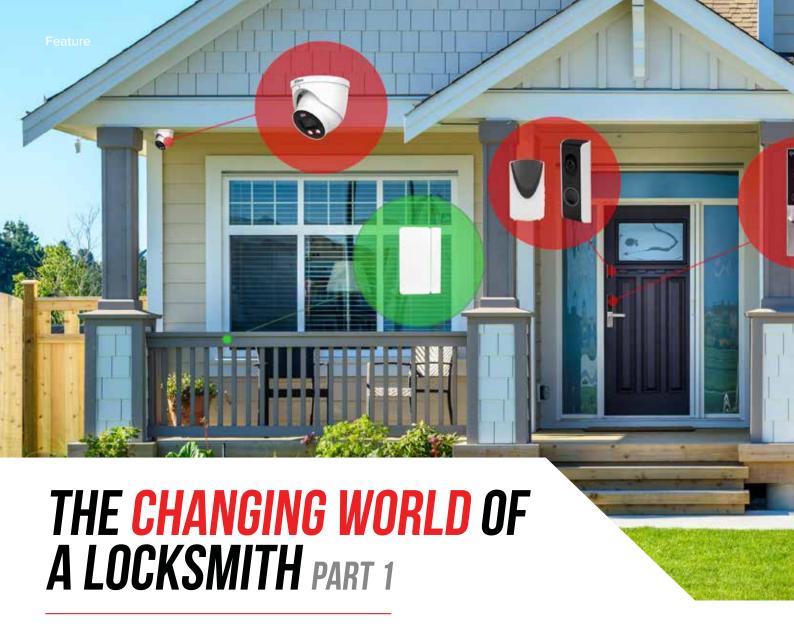
Last month, we held two sessions of the ADP202 Transponders and Diagnostic Key Programming course over two days at LSC's National Distribution & Training Centre. This course covers a range of manufacturers and, using vehicle simulators and specialised tools, teaches participants about immobiliser configurations, transponder preparation, and programming techniques.

On one of the days, we proudly welcomed three Security Technology – Locksmithing teachers from Melbourne Polytechnic to hone their skills on the latest transponder technology. These educators will go on to train apprentices from Victoria, Tasmania, South Australia, and the Northern Territory.





COURSE ADP202 TRANSPONDERS AND DIAGNOSTIC KEY PROGRAMMING - IN BRANCH



The following article has been reprinted with permission from the Locksmith Ledger International . While it reflects insights from the American market, we believe its themes and takeaways are highly relevant to our industry here.

The question every locksmith should ask is "what business am I in?" More than 60 years ago, Theodore Levitt famously asserted that the railroad industry weakened, not because the necessity to move passengers or freight had declined, but because those who ran the railroads saw themselves in the railroad business rather than the transportation business.

Only a few years ago, the locksmith might have been described simply as a tradesperson who duplicated keys, installed and replaced door locks or got into an old safe that had a forgotten combination. All that's history now, or is it?

Indeed, the bread and butter for a great many locksmiths is getting someone "in" as soon as possible. Lost car keys? Locked out of a home or business? The locksmith is there to help — night or day. However, the often-used word "evolution" has arrived in the locksmithing space, with technology and digital transformation at the forefront of the growth movement for the locksmith industry.

Physical security systems, touchless access and video surveillance are all part of the new world of the locksmith. So, the question remains:

What business are you in? Is it the security business? The access control business? Is it an all-encompassing locking-solutions business that provides for the new worlds and the old all in one?

It's true that a locksmith can and does thrive purely doing the aspects of the business mentioned earlier - lock replacement, keying and emergency services for auto and safes, among others. What we'll explore here are some areas of growth for the locksmith industry on strategies to build a locksmith business in these key ways:

- Shifting from door locks to access control
- Learning and training on security systems
- Scaling up and owning the entire building

#### **Shifting to Access Control**

For locksmiths who consider themselves to be in the business of providing access to buildings, the easiest and most logical step in the evolution of locksmithing is to embrace access control, because, in the simplest terms, access control starts with a door closing and latching properly.

Some locksmiths are akin to a security integrator already, while others never have implemented access control. One of the best ways to begin the journey into access control is through starter products that are easy to understand and simple to install. After you have a handle on those



products, it will open more possibilities for advanced projects.

Many who are new to access control believe it might be difficult to cross over from mechanical to electronic security. In practice, however, it's the other way around. Pure access control technicians might have a more difficult time understanding and learning mechanical security than the locksmith, who already understands mechanical security, has in adapting to access control solutions.

The effect of the pandemic created another potential area of growth for the locksmith industry around health and safety concerns. The drive to add that extra layer of health security for employees and visitors has manifested in the installation of touchless and antimicrobial hardware in commercial buildings across the country.

This is a trend the industry already experienced in a similar fashion. Twenty years ago, accessibility for people who had disabilities wasn't a foremost concern, but the Americans with Disabilities Act (ADA) [our equivalent is DDA] changed that in the same way the pandemic has affected the current choice of products. In the future, many of the healthrelated solutions that recently have been adopted will be the norm, and it's likely that most openings will continue to have features of health protection as well as security.

#### **Key Takeaways**

- 1. Get trained on access control solutions and learn the capabilities of products, so you can lead informed conversations with customers and offer the best options for their unique demands.
- 2. Starting small will help you prepare for more-advanced projects.
- 3. Focus on health-safety solutions and the ADA (DDA) analogy as a conversation starter with customers to find touchless and antimicrobial hardware opportunities. For example, you might tell your customer, "Just like the ADA (DDA) changed how we provided accessibility for people who have disabilities, access control will include health-related solutions for customers now and in the future. Is your company working to incorporate safety solutions through products, such as antimicrobial hardware, low-touch hardware and touchless access?"

Tune in next time for part 2





## New McGrath Locks Consumer Website

**Now Live** 

Helping end users choose with confidence and connect with you.





Check it out!

#### mcgrathlocks.com.au

We're excited to share that McGrath Locks has launched a brandnew consumer-focused website.

Designed to support your customers and grow brand awareness, the new site makes it easier than ever for end users to explore the full McGrath Locks range, understand key features, and connect with trusted professionals like you.

## Consumer-Friendly Product Pages

The new website is tailored to homeowners and end users, with easy-to-understand product descriptions, guides, and helpful features. It's designed to reduce confusion and make it easier for your customers to choose the right lock.

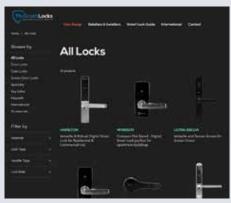
## Full McGrath Locks Product Range

From smart locks to mechanical solutions, the website showcases the complete, up-to-date McGrath Locks range—so customers can explore all the options available before speaking to a trade professional.

### Connect with a Local Retailer or Installer

The built-in "Find a Reseller" tool allows visitors to locate their nearest trusted McGrath Locks retailer or installer. It's a great way to help drive leads to your business and grow local visibility.







### **ULTIMATE SCREEN DOOR LOCK**

The Austral Ultimate lockset includes a Caretaker one-way locking function that enables the lock to be "snib locked" from the outside by operation of a Caretaker key. The Caretaker key cannot be operated to unlock the lock.









- Mortice hinged security door lock
- Pivoting parrot-beak bolt
- Latchbolt is retracted by either outside or inside lever
- Self-latching bolt
- Slotted strike plate and bolt profile
- Snib and cylinder locking
- Snib will not override key

- Incorporates specialty euro style cylinder (not included)
- Body measures 177 mm x 31 mm
- Handle length 110.7 mm
- Reversible
- Unique Caretaker feature
- Optionally use with HD16 triple lock
- Finished in black, brown, white & primrose







Austral Lockset Ultimate BLK (Replaces HD8) ALULTBLK

Austral Lockset Ultimate WHT (Replaces HD8) ALULTWHI

Austral Lockset Ultimate PRM (Replaces HD8)

#### **ADI 802 SERIES LOCKING BARS**

#### ADI - The locksmiths choice when security matters.

ADI locking bars are suitable for use in industrial and commercial buildings, institutions, clubs, schools, hospitals, hotels and similar buildings.

High security multi-point locking devices that can be mounted horizontally to any solid core door.

Aussie Made = Aussie Jobs









ADI Locking Bar LB802-1 with Internal Lever / External Cylinder LH

ADILB8021LH



**ADI Locking Bar LB802-1** with Internal Lever / External Cylinder RH

ADILB8021RH



ADI Locking Bar LB802 with Internal Handle Only LH

ADILB802LH



**ADI Locking Bar LB802** with internal Handle Only RH

ADILB802RH





#### Yarrabilba State Secondary College:

## Smart Access Control for a Modern School

Yarrabilba State Secondary College is a new, progressive school in Logan City, Queensland. Since opening in 2020 with 250 students and 50 staff, it focuses on outdoor and project-based learning with hands-on activities beyond the classroom.



#### 01 The Challenge

At launch, the college used traditional locks and keys, but this didn't fit the busy school day.

Teachers juggled multiple keys - up to seven - along with laptops and materials, making it inconvenient and costly when keys were lost or staff changed.

Security was also a concern, as the school needed to provide controlled after-hours access to community users without risking student and staff safety.

#### 02 The Solution

To solve these issues, Yarrabilba adopted the Salto Space smart access system. Programmable keycards and wristbands grant staff access by role and limit external users to specific facilities and times.

Cards and fobs can be quickly issued, updated, or deactivated—lost credentials are instantly disabled without changing locks. New fob is fast, inexpensive, and handled in-house.

The same credentials also handle printing and scanning, reducing the need for multiple IDs. Salto's audit trail lets leadership track access, enhancing safety and transparency.

#### 03 Key Benefits

#### Ease of Use

Teachers tap a wristband or card—perfect for busy hands.

#### Convenience

One card or fob replaces bulky keys.

#### Multi-Functionality

Credentials work for doors, printing, and more.

#### Low Maintenance

Lost fobs are easily deactivated and replaced—no locksmith needed.

#### Improved Security

Only authorized users access areas, with full access tracking

#### Support for Community Use

External groups use facilities securely after hours without risk.



## **LOX LOCKING - TRUSTED BY SECURITY PROFESSIONALS**

From single sites to multi-site rollouts, LOX delivers reliable, professional results!

When it comes to securing people, property, and assets, professionals trust LOX Locking.

Built for performance and durability, LOX offers a full range of electromechanical solutions - from maglocks and electric strikes to mounting kits, every LOX product is engineered with the installer and end-user in mind.



**High Security Electric Strike** 10-30VDC, Monitored

LES20M

#### Why security professionals choose LOX:

- Proven reliability in commercial and high-security settings
- Easy to install with flexible mounting options
- Sleek black finish on select models for modern spaces
- Fire rated (A.S Standard) with CE/RCM approvals
- Backed by local support and dependable stock



Single Electro Magnetic Lock Slimline, 280kg, Monitored LEM3500M



LCCW15S

Single Mini Surface Mount Electro Magnetic Lock, 75kg

SINGLE DOOR ACCESS CONTROL KITS

CS Technologies makes single-door access simple with compact, reliable kits ideal for offices, storerooms, and secure areas.

LCL0001

Cabinet Lock

#### Why installers love them:

- Choice of reader type CS or HID
- Installer friendly with preconfigured settings to reduce time on site
- Standalone

12/24VDC, Non-Monitored

4000 user capacity

A top choice for Pros for speed, ease, and dependability!



Includes: Programming Keypad, HID Signo 20 Series Signo Reader & 10 HID Seos Fobs

ACEFOBKITSTART



Includes: HID Reader & 10 HID Fobs

ACEFOBKIT



Includes: HID Signo 20 Series Seos Reader & 10 HID Seos Cards

CSCARDKIT



S TECHNOLOGIES

Includes: Programming Keypad, CS Technologies Reader & 10 **Neptune Prox Fobs** 

CSFOBKITSTART





### **44TH ANNUAL TRADE EXPO & CONFERENCE**

#### Register now / Early bird pricing available

The 2025 National Conference will be held in Sydney on 12-13 September 2025. The Conference & Trade Expo will be held at The Fullerton Hotel Sydney, and the Gala Dinner & Awards night at the Sydney Town Hall. More details will be provided in the coming months, but for now, please save the date!









Aaron and LSC's new WA Account Manager Jay Nichols were happy to get their photo taken beside this new workshop addition - the Silca Futura Pro.



Ryan & Jason from North West Locksmiths in Broome are happy to pose with their new Silca Unocode F100.

### **ABUS APAC VISIT OPENS DOORS ACROSS AUSTRALIA**

We recently hosted a two-week visit from our ABUS APAC Regional Manager, Matthew Wise, providing a valuable opportunity for deeper engagement with our team, customers, and market. His trip began in Sydney with product information sessions and customer meetings, followed by a similar schedule in Brisbane. He then spent a week in Victoria, where he participated in product sessions, customer visits and lunch-and-learn sessions with staff, gaining a comprehensive view of our local operations and the locking systems used in Australia. The visit also gave us an exciting look at some of the new and upcoming ABUS products on the horizon.





























### **EURO AND OVAL CYLINDERS**

#### Looking for a quality Euro or Oval Cylinders and Turns?

LSC stock a vast range of PROTECTOR standard and extended length Euro cylinders and Oval Cylinders in LW4 & LW5.

Euro cylinders are available in Double Cylinder, Cylinder & Turn, Half Euro Cylinder or Half Euro Turn, with many extended and finish options.

Oval Cylinders & Turns are available in standard lengths with extended and finish options.



Explore the PROTECTOR Lock range today. Electronic catalogue available soon.

Explore more of the PROTECTOR Lock range today! www.lsc.com.au/locks/protector-lock



PCD90SC



PCD705PKAMBC



PCD1205PSC



PRCYL5KACP



PCT1005PKASC



РСТ706РКАРВ



PCT905PKACP



PCT90KASC



PROC54ZKASCP



PROT34SCP



PT35PBL



PROC34ZKASCP



PROC74ZKASCP



PCT90NP

#### **TERMS & CONDITIONS**