AH

SALTO

# NEWSLETTER

## This Month

March/April Trade Show Review Smart Access with SALTO New RISCO 2-Way Wireless Repeater





## ABUS KEYGARAGES™

**SECURELY SHARE ACCESS!** 



#### LOCKIT LOCKIT

ABUS manufacture the most comprehensive range of KeyGarages<sup>™</sup> to securely store your keys or small valuables. Share access via traditional mechanical code or with the new Bluetooth KeyGarage<sup>™</sup>, share access via your smart phone. Great for rentals holiday homes. With 9 models to choose from, it's no wonder more Locksmiths are choosing ABUS to secure and share access to keys.



ABUS KG787 Smart Bluetooth Wall Mounted DP KG787BTC



ABUS KG767 with Mount Push Button DP KG767C



ABUS KG787 with Mount Dial Mech DP KG787C



ABUS KG787 with Mount Dial Mech with LED DP KG787LEDC



ABUS KG747L with Mount Push Button DP KG747LC



ABUS KG797 Padlock Dial Mech DP KG797C



ABUS KG797 Padlock Dial Mech with LED DP KG797LEDC



ABUS KG777 Padlock Type Push Button DP KG777C



ABUS Mini KG737 Padlock Dial Mech DP KG737C

## Complete SECURITY SOLUTIONS

LSC

## **BORG LOCKS MARKET LEADER**



BORG Locks are the market leader in innovative design and manufacture of high-quality mechanical push button access control. The BORG ECP range is designed to eliminate traditional code changing issues by being able to change the code on the door in seconds. No tools required, no need to remove the lock from the door, by simply using the change key you can effortlessly change the code in seconds.



#### Did you know

Each BORG ECP lock comes with blocking pins, if installed it disables the on-door code change feature. Also the BORG 5000 Series ECP locks come with a separate blocking pin to deactivate the passage function.







BL2701 Easicode Pro BL2701SCECP







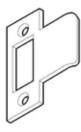


BL2201 Easicode Pro BL2201SCECP

## **BDS PROBLEM SOLVERS**

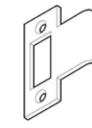
Remove the stress and headache from jobs, save time and money with BDS Security Products.











adjusted top & bottom for poor fitting or

**BDS Strike Standard** suit 3572 Offset Top & Bottom SSS 11351172

strike already dropped doors fit a blank strike, no filler, no painting

**BDS Strike Plate no latch cut out** suit 3572 70 x 30mm 3572STRIKENC

## MARCH/APRIL TRADE SHOW REVIEW

### AHG EXPO WRAP UP

On the 23rd and 24th of March, we had a great time exhibiting at the Australasian Hospitality & Gaming Expo in Brisbane. We showcased a brilliant range of cutting-edge security technology from SALTO, Milesight, HID and CREONE to hospitality and gaming industry leaders.

Our friendly LSC Electronic Security Product Experts flew from across the country to attend. We were also delighted to be joined by representatives from access control industry leaders, SALTO and HID.

Our CREONE intelligent Key boxes were in high demand at the event, with many visitors being drawn to the control, flexibility, and user-friendliness they offer. Our great range of Milesight CCTV technology also captivated visitors, with Milesight's AI capabilities on full display monitoring passers-by.

### AAAE EXPO WRAP UP

From the 7th to the 9th of April, we also loved exhibiting at Melbourne's Australian Auto Aftermarket Expo. It was a fantastic event, with many car lovers and automotive experts flocking to the city to enjoy the Australian Grand Prix.

Patrons were excited to speak to our Cert. 4 qualified trainers about our TechEd training courses that we conduct throughout the year. These 1-to-2 day training courses are suitable for beginners and experts alike, focussing on product-specific or broader automotive skills.

Our stand also showcased an excellent range of diagnostic key programming devices, transponder programming equipment, and more. After two years of pandemic restrictions affecting travel and large gatherings, we are very thankful to be able to exhibit at events like these yet again.



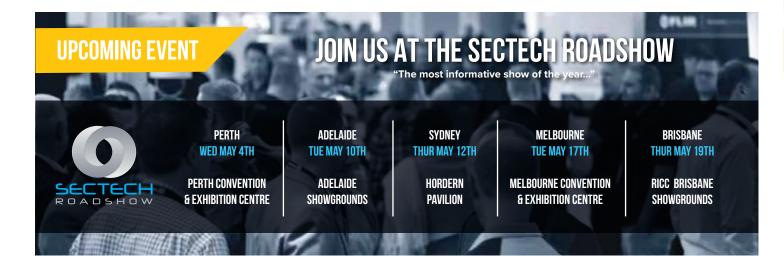






Milesight





**Complete** SECURITY SOLUTIONS

## PRODUCT Spotlight

visit lsc.com.au to see a range of LEGGE mortice lock kits

LEGGE

### 995MF PRIMARY NARROW STILE LOCK

The LEGGE 990MF Series of mortice locks have been designed specifically to meet the requirements of the Australasian market. With a range of lock functions, the 990MF Series has the right function to meet your specific needs.

#### 995MF Mortice Lock

- Door type: Timber or metal
- Backset: 23-30mm
- Supplied less cylinder
- Finished: Satin chrome
- 10 year mechanical warranty

05276035 / 995MF30SC

### **PROLOGIC WEBLINK**

The ProLogic Weblink is a full featured safe lock system that connects to your secure network for remote programming and lock management. All programming is completed via Weblink software including adding and deleting users remotely, setting up alerts, changing lock parameters. ProLogic Weblink provides email and SMS text message alerts to communicate security violations.

#### ProLogic Weblink Safe Lock

- Remotely programmable
- 99 user codes and super code for lock setup
- 8-digit code
- 1000 event audit trail, unlimited audit trail on software
- Compatible with SECURAM WebLink Lock Bodies

SECWEBLINK

## NEW



- Transponder ID88
- Suit various Volkswagen, Fiat and Jeep
- Slimline design to fit TE range of keys
- Precoded through SMART Pro & Smart Aerial
  SC110023











## **JOB REPORT**



### NEW

Historically technicians involved in key programming required several diagnostic programming devices at their disposal in order to cover the majority of vehicle makes and models found in the Australian market. The Volkswagen Group is a case in point, with ownership of three or more tools being considered the norm.

Purchasing multiple tools can be costly and lead to not only time inefficiencies but more serious complications such as vehicle immobilisation because of 'trying every tool'. The reality today is that the requirement to have multiple diagnostic programming tools is at its lowest. SMART Pro continues to provide the broadest coverage in the market and with the rate of software development for new vehicles together with improvements to older legacy platforms it is the allrounder and preferred choice of key programming professionals.

- 1. All keys lost to assortment of 2021 / 2022 build Ford vehicles loaded on a car carrier
- 2. Initial research and capability assessment via LSC Tech Support, CarLab & My Keys Pro
- 3. Gain entry tools used Turbodecoder & Lishi
- 4. Diagnostic key & remote programming tool used SMART Pro



Ford Ranger

- Build 12/2021
- Proximity Push to Start
- OEM part code HC3Z-15K601-F



Ford Everest

- Build 12/2021
- Proximity push to start
- OEM part code HS7T-15K60-1DE



Ford Mustang

- Build 01/2022
- OEM part code JR3Z-15K601-N

#### **RIGHT RESOURCES & TOOLS FOR THE JOB**

🗹 Confidence when attending site 🗹 Professional image 🗹 Safe and secure execution of immobiliser programming functions 🗹 Time efficient completion of the job



COMING SOON FROM SILCA: A NEW TRANSPONDER SOLUTION GET READY FOR THE NEWEST AND MOST EXCITING INNOVATION TO LAND ON OUR SHORES FOR TRANSPONDER KEYS

Complete SECURITY SOLUTIONS



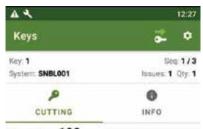
## PROMASTER8 Goes Mobile

## The latest development for ProMaster8 users is now available, and the best part is that it's FREE\*

WH-Software securely pairs a unique mobile to your business via a secured web server. Pinning and key codes are transmitted in an encrypted form between your base and the mobile device. Pair up to three mobile devices per Pm8 user, and control how long the information is available on the phone for, giving you control, peace of mind and security. No additional hardware or software is needed, internet access is all that is required. All system types are supported.

#### Features:

- Highly secured encrypted data communication
- Send key cuts & pinning to a mobile device
- Set a time limit for device security
- Supports all design modules
- Supports up to 3 mobile devices per ProMaster8 user license
- New administrator options to control who can send jobs to mobile
- Simple, easy to read on-screen instructions for the mobile user
- · No additional hardware needed, just use your existing internet connection
- FREE functionality for customers with current maintenance agreement



Key section: 102 Cuts: 313234 - 311332



## NEW SAFETY STANDARDS FOR COIN CELL BATTERIES

In 2020 the government announced new safety standards for nearly all products containing coin cell batteries. The standards are designed to ensure consumer safety, specifically around the possibility of infants ingesting coin cell batteries which could cause serious injury or even death.

## **COMING SOON**

From June 2022 these new standards are mandatory, and require all parties in the supply chain (manufacturers, importers, distributors and retailers) to take responsibility for coin cell battery safety.

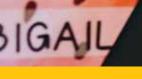
While the legislation is complex, the intent is clear – products designed for consumer use must conform to design standards that reduce the chance of the battery being accidentally released. New packaging guidelines are also being introduced.

LSC has worked with our suppliers to ensure compliance, and over the next few months you'll notice new packaging and changes to some products to ensure they comply.

Head to www.productsafety.gov.au for more information.







## **CASE STUDY**



## **THE CHALLENGE**

With South Australia's Sunrise Christian School covering seven locations, managing access was a cumbersome and time-consuming challenge.

Bradyn March, IT Manager of Sunrise, explains why a new solution was required, "Most central services staff were carrying 6-8 keys. When a key was lost, we faced the costs of replacing the key or the entire lock. It was a costly and time-consuming process, and risk management is always a big concern."

Travel time was also a contributing factor, as well as managing the security of the regional campuses which offered use of facilities to community groups.

It was important for Sunrise to be able to manage access remotely while maintaining a clear view of who was using the facilities, and when.

## **THE SOLUTION**

The solution selected by Sunrise is the SALTO Space SVN data-on-card and wireless solution. This access control system is networked through Bluetooth Low Energy (BLE) and is specially designed for doors where real-time control is required. It provides control and management of all access points remotely.

SALTO

Locks that are not required to be online in real time or are out of range of a wireless receiver, can still operate in offline mode via SALTO's data-on-card technology, where the users' access information is stored in an encrypted format on the smart card with online wall readers able to update (and receive information from) the cards. The school also takes advantage of SALTO's JustIN Mobile app which allows them to securely and conveniently send digital keys over-the-air (OTA) to registered and verified smartphones via the ProAccess Space software.

The products selected by Sunrise are the XS4 One, XS4 One Mini handle sets, SALTO Neo Cylinders as well as the SALTO Neoxx Padlocks. There are several hard-wired perimeter access points complementing a system that is otherwise wireless.



XS4 ONE



Ø

NEOXX PADLOCK

### FIND US ON FACEBOOK | facebook.com/LSC.AU.NZ



## SMART ACCESS AT SUNRISE CHRISTIAN SCHOOL

## **KEY BENEFITS**

- The ability to automatically secure doors at the end of the day, and to control access between certain times, across different users and groups. This has saved time and strengthened security
- Considerable savings in the costs associated with rekeying and changing locks when mechanical keys are lost, as well as staff time
- A much less cumbersome system. Staff who regularly travel across all the campuses now only need to carry one fob, instead of multiple keys, and where required can be granted access almost instantaneously
- Audit trails and reporting enable Principals to see how the campus is being used, by who and when, ensuring peace of mind



XS4 MINI - ANSI



Bradyn was thrilled to find an unconventional yet effective use for the Neoxx Padlock beyond gates and sheds – they now also secure the schools' iPad Trolleys.



q

## CAM ACTION Door Closers

### dormakaba

FRUSTED Brand



#### dormakaba Door Closer TS93B EN1-5 SIL CAM Action (Pull Side)

The dormakaba TS93B closer is a non-handed modular system including a heart-shaped cam suiting a number of door designs & fixing positions. Closing force adjustable with a screw and closing speed adjustable with a valve. The latching speed, backcheck and delayed action is also adjustable at the valve. It has a slide channel arm assembly. DOTS93BN



#### dormakaba Door Closer TS93G EN1-5 SIL (Push Side) \*No Angle Bracket

The dormakaba TS93GN closer is a non-handed modular system including a heart-shaped cam suiting a number of door designs & fixing positions. Closing force adjustable with a screw and closing speed adjustable with a valve. The latching speed, backcheck and delayed action is also adjustable at the valve. It has a slide channel arm assembly.



#### dormakaba Door Closer TS92B EN1-4 SIL CAM Action (Pull Side) with Arm

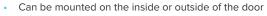
The dormakaba TS92B closer is non-handed closer suitable for interior doors and comes with a linear drive mechanism with heart-shaped cam (Contur design). With adjustable closing speed of 180° - 15° and a latching action independently adjustable with a closing action of 15° - 0° with two separate valves.

#### dormakaba Door Closer TS92G EN1-4 SIL CAM Action (Push Side) with Arm

The dormakaba TS92G EN2-4 closer is non-handed closer suitable for interior doors and comes with a linear drive mechanism with heart-shaped cam (Contur design). With adjustable closing speed of 180° - 15° and a latching action independently adjustable with a closing action of 15° - 0° with two separate vales.

## ADI GARAGE AND Roller Door Lock

Suitable for roller doors, roller shutters and pantech truck shutters.



- 55mm bolt throw, longer bolt is available on request
- 13mm case hardened bolt
- 6 pin oval cylinder with Silca LW4 keyway
- Secured by four 6mm stainless steel cuphead bolts
- 30mm extended bolt (ADIRK994PINEXT)
- Australian Made and Owned
- Zinc plate finish

02140570





**Complete** SECURITY SOLUTIONS

lockwise

TRUSTED

## THE ULTIMATE FIRE-RATED SMART LOCK

#### Yale Unity Entrance Lock with Connect Bridge Fire Rated Expanding the next-generation in digital locking to Fire-rated Doors ideal for multi-res & apartment applications

The Yale unity Entrance Lock Fire Rated has been tested to meet Australian Standard AS1905.1-2015 (certified for use of up to 2 hours on most popular fire door assemblies) and an be controlled through the use of the Yale Access App, providing total control over the lock anywhere, anytime.\* Lock and unlock the door, grant access to others and keep track of visitor access all via a mobile device.



Disclaimer: Other products' brand names may be trademarks or registered trademarks of their respective owners and are mentioned for reference purposes only. Products are sold separately. "Remote access requires a Yale Connect Wi-Fi Bridge. Products are sold separately.



Yale

#### Yale Access App Features



#### Grant entry from wherever with the Yale Access App

Remote access means that your customers can let in family, friends and trusted visitors like the cleaner or dog walker - from anywhere - when a Yale Smart Lock is paired with the Yale Connect Bridge. If someone forgets to lock when they leave, it can be taken care of with the tap of a finger.



#### Auto-lock and unlock when coming and going

The auto-lock feature can automatically lock the door upon leaving, either immediately after closing or after a set amount of time via the Yale Access App. When returning, the door will auto-unlock using geo-fencing technology, so there is no need to fumble around with keys.



#### Know the ins and outs of the home

The 24/7 activity will help check who is coming and when - even when nobody is there. Know when guests have arrived, what time children got home, and whether a tradesmen or cleaner was in to get the job done.



#### Expecting guests? Send a virtual key

Send virtual keys to friends or family via the Yale Access App. Guests can come and go as they wish - without the worry of lost keys.



#### Use your voice to control your lock

Yale Access works with Amazon Alexa, Apple HomeKit and Google Home. The lock is voice controllable using Alexa or Google Assistant.

Download the free Yale Access app on iOS and Android.



, 11

LSC

## CS TECHNOLOGIES Version V4.0 Boards

CS Technologies is an Australian family owned business and their EVO boards are genuine Australian made controllers. Their Evolution Control system comprises of two fully distributed network controllers - The EVO2 2 Door and EVO4 4 Door controllers. All controllers can connect back via RS485 or TCP/Ethernet to CS Technologies powerful management software, Evolution. This user-friendly system management tool is available for FREE and supports a wide host of advanced features such as door, lift and alarm control (with 4 state monitored expansion boards).





Network 2 Door Controller CSEVO2





**LECHUOLOGIE** 

AUSTRALIAN MAI

Network 4 Door Controller CSEVO4

**HID MOBILE LICENCES** 

HID Mobile Licences make access control simple, flexible and cost effective. The Origo subscription portal gives you complete control over adding and removing users instantly. With a minimum quantity of 20 and a recent cost reduction per licence there has never been a better time to upgrade your credentials.

Mobile ID Credential MIDSUBT100

\*Phone and reader not included

Talk to your local account manager for pricing and information on a free, 90 day trial portal.





HD

## RISCO 2-WAY Wireless Repeater

### NEW

## The new 2-Way Wireless Repeater is designed to work with RISCO Group's Agility4 wireless alarm system.

It can be used to optimise and extend the wireless range in challenging conditions. The new Repeater extends the range of all Wireless Devices from RISCO Group, including all detectors, camera detectors such as eyeWAVE and Beyond DT Cam, Sirens, Keypads, Keyfobs, Panic Buttons.

Up to 32 2-way wireless Zones can be included in one Repeater and up to 4 Repeaters can be included per panel. The Repeater can be configured remotely via keypad or RISCO's Configuration Software (CS) and offers remote servicing and upgrading capabilities. RW132XWR900A



## MILESIGHT - BETTER INSIDE, MORE INSIGHT

Milesight MSC5361EPB 12X H.265+ Mini PTZ Bullet Network Camera offers the ability to fast and precisely rotate on a 360° pan and 75° tilt to survey a wide range of territory. The user can easily set up to 300 preset positions and up to 8 patrol routes and maximum 4 patterns of the manual operation paths. Moreover, the user can schedule specific PTZ tasks by date and time. The 12X Optical Zoom can zoom up to distant objects while still maintaining the clarity, delivering high quality video over the entire zoom image.



#### Milesight 5MP Mini PTZ Bullet camera:

- Milesight VCA (Video Content Analysis)
- 0.002Lux Ultra Low-light
- Smart IR II Technology
- Intelligent White LED
- PTZ Auto Tracking
- SIP/VoIP Support

MSC5361EPB





**215C@** 

### CLICK & COLLECT | free pick-up from our branches



## NEWS AND Events

### Prices set to rise in WA supermarkets as freight and fuel costs surge

The West Australian, 11th March 2022

Fuel surcharges jump to 20pc and beyond

Australian Financial Review, 15th March 2022

### Diesel price increase impacts tranport, consumers will face higher prices

ABC News, 14th March 2022

#### **FREIGHT REMINDER**

Everyone has seen the headlines in the last few months, and the effects of this are starting to flow through. Carriers are adding surcharges and increasing their delivery prices in response to the big jump in the price of diesel and other fuels.

We encourage customers to consolidate your orders wherever possible to avoid increased freight costs. Our analysis is that larger shipments are more attractive than multiple smaller ones when it comes to the overall impact of freight on your business.

Carrier surcharges and increases are reflected automatically when you shop online via www.lsc.com.au and our team can also discuss options with you when you're placing orders by phone.



After almost a 2 year break TechEd relaunched in April with ADP202 & ADP213, both of which have been recently edited. The latter ADP213 has been extensively updated to cover increased capability in the Volkswagen Group. Both courses were oversubscribed so new dates will be announced shortly to accommodate those that missed out.





BRAVA locking for life

#### dormakaba 🚧















14 LSC

## HAPPY CUSTOMERS



Jerren from Toplock Locksmiths is pictured with a giant smile on his face as he has a new SMART Pro.



Tom Jack and Jordan Zuccala from North Central Locksmiths in the suburb of Seymour were happy to pose in front of their van with their new addition – the SMART Pro.



MOBILE LOCKSMITH AUSTRALIA (NT)

Andrew from Mobile Locksmiths Australia in Darwin is all smiles as he poses with his new SMART Pro.



Here we see Jie Stratton from Access Hardware's Gold Coast branch, pictured with their new Silca Marker 2000.



Isabella Urquijo and Annabee Lukezic from Sydney Locksmiths with their new Silca F800.



Turn the page to see BRAVA-branded KeepCups happy customers



# BRAVA locking for life

22010

WITH

PLENTY OF LSC CUSTOMERS ARE ENJOYING THEIR BRAVA-BRANDED KEEPCUPS! For your next coffee run don't forget to take your BRAVA-branded KeepCup.



BUFFALO LOCK & KEY (NSW) Adam Buckham



BARRIER LOCKSMITHS (QLD) Reif Atkien



LLG SECURITY (VIC) Maddy

WE LOCK IT LOCKSMITHS (QLD)

**STEPHEN JOHNSTON** 

ALLTIME LOCKSMITHS (NSW) John Safi



LOCK DIMENSIONS (NSW) Lyndal



NADINE BARCLAY

#### **TERMS & CONDITIONS**

Product features and pricing in this newsletter are subject to change without notice. Special promotional prices advertised here are for the month the newsletter has been published. However, some offers may commence on or extend beyond the promotional period. Most products have been photographed in-house and are identical to what you will receive. Information presented in this newsletter has been checked and is believed to be correct at the time of printing, however, errors and omissions may occur. LSC can not guarantee prices, specifications, or features of products that may change after printing.

BRAVA locking for life