



NEWSLETTER

This Month

2022 Featured products

Mark Johnson Christmas Message

SALTO & LSC 10 Years partnership

ABUS 72/40 SERIES PADLOCKS



ABUS 72/40 Series Padlocks

The ABUS 72 Series are standout winners in business & industry. The 72 series has a well-earned reputation for winning jobs & are a standout in their class.

With ABUS precision & reliability as well as keying, colour & shackle options, it's no wonder Locksmiths are winning more business when offering this padlock to customers.

- ✓ Available in KD & KA options
- ✓ Fully rekeyable and master keyable

ABUS 72/40 Features

- Supplied keyed to differ and KA groups available
- High quality colour anodised 40mm aluminium body
- Precision 6 pin rekeyable cylinder
- Key retain accessories available
- 27mm hardened steel shackle with Nano-Protect™ plating
- 6.5mm shackle diameter
- Multiple options on shackle sizes and materials (stainless steel, hardened steel & aluminium)
- Both genuine Abus (7240KB) and Silca alternative (AB3) keyblanks available

Available Colours

ABUS PADLOCK 72/40 KD

Purple 7240PUR	Orange 7240ORG
Red 7240RED	Green 7240GRN
Blue 7240BLU	Yellow 7240YEL
Black 7240BLK	Titanium 7240TITAN



Merry Christmas

Finally it feels like we've had a 'normal' year! Reading back on my comments about 2020 and 2021, the fact 2022 feels 'normal' has come as a huge relief.

Balancing that is the ongoing battle being faced (recently) by rural customers in NSW and Victoria, and earlier in the year right across southern Australia with flooding and extreme weather. If our team can help – please get in touch, we know it's been incredibly tough for some customers and areas.

In general, businesses are open, we're travelling and seeing customers and partners again, and I've had the chance to engage face to face with customers, suppliers and our team right around the country again. After enduring an even tougher lockdown than some of our own states, New Zealand is also open and we can welcome our Kiwi colleagues and customers back again too.

We are seeing some pressures from Europe on costs and energy prices, but I'm thankful those are largely minimised. Supply chain delays which seemed to loom as a weekly frustration in 2021 are easing, and stock and goods are arriving more regularly and smoothly. Some suppliers are encountering ongoing ripples, but we feel we're close to the end of the tunnel.

It's been a bumper year for new products with innovative items that solve everyday security needs arriving from RISCO, ABUS, Lockwood, Silca and more.

We've also really enjoyed the chance to host face-to-face hands-on training again with TechEd restarting and offering a host of upskilling courses on Automotive, CCTV, Access Control and Masterkeying theory and practice. It seems there's been a course on nearly every week some months at our Distribution & Training Centre.

Our Account Managers and BDM's continue to upskill and engage with our customers to help you grow your business, and training and development is the new normal with a focus on skills and product knowledge to help you select the best products for your clients.

I'm also pleased to see so many customers upskilling, diversifying and embracing new technologies in their businesses. From automation to digital commerce, the old days of manual key machines and ordering pads are making way for electronic key machines to digital ordering via online platforms. Workshops and service fleets are being run via Apps on phones, and this gives everyone an efficiency boost and makes our day run smoother – although it may not feel like that when you're first rolling out a new system.

Our own website continues to be enhanced, and we're looking forward to offering it to our New Zealand customers in the very near future.

I remain very optimistic about the year ahead. While certain sections of the media are forecasting economic headwinds, the security industry has shown again and again that it's resilient, and diversification and building efficiencies now will continue to pay off. Our customers continue to add security and convenience across residential, commercial, industrial, government and automotive segments – and that demand isn't going away.

Lastly, thank you for your ongoing support and custom. I wish you all the very best for Christmas and a Happy New Year.

- Mark Johnson

HOLIDAY TRADING HOURS

MON	26 DEC	CLOSED	THU	29 DEC	OPEN	SUN	01 JAN	CLOSED
TUE	27 DEC	CLOSED	FRI	30 DEC	OPEN	MON	02 JAN	CLOSED
WED	28 DEC	OPEN	SAT	31 DEC	CLOSED	TUE	03 JAN	OPEN



EST. 2012

ABYL 2022 FINALISTS

Tell us why you should be Australia's best young locksmith?



BRYAN SALMON

NQ Locksmiths (QLD)

"I believe that it is my drive and focus on the customer and my investment in time to expand my knowledge in electronic security that goes a long way towards making me Australia's Best Young Locksmith"



JESSE SHEPHERD

Valley Locksmiths (SA)

"I would be honoured to even be considered for this year's title. I have gained a significant amount of knowledge and skills as a locksmith and have a genuine passion for the trade. I am excited to see what the future has in store for me"



AIDEN WEBB

Matrix Security (TAS)

"It would be an honour to be named Australia's best young locksmith, a profession that I have been working passionately in for over a decade. I have excellent interpersonal skills; I am approachable, reliable & trustworthy & have the natural ability to interact with people from all walks of life & always willing to assist"








NIC SMITH

Rockhampton Lock and Key (QLD)

"I believe over the last 12 years of my career I have made a positive impact on the industry. This award is a token to those who have helped me along the way in my career. Although I am only 27 and I still have an extremely long way to go, this award recognises my hard work and dedication to this industry"

PRIZES

-  ABYL Trophy
-  \$2000 TechED voucher
-  \$2500 Worth of tools and products
-  Apple Ipad Pro
-  \$1000 Travel and accommodation

KEY DATES

Final Judging Tuesday, 13 December 2022

Award presentation February 2023*

*date is subject to change with notice

PRODUCT SPOTLIGHT

*High-quality Cree white LEDs.
Designed for maximum performance!*



ABUS SECLIGHT LED TORCHES

The ABUS SecLight LED torch range provides powerful illumination with long runtime and high light intensity. ABUS's unique cuboid design make these torches practical as they can be put down anywhere without rolling off the table, bonnet or other smooth surfaces because of its square shaft. Supplied with storage pouch, nylon loop and premium batteries. Finished in horizon grey.



TL517C

- Lumen: 450
- Compact & lightweight, ideal for on-the-go
- Suitable for the toolbox, bag or glove box
- With red light great for night vision

TL525C

- Lumen: 500
- Compact & lightweight,
- Ideal for travelling, car, toolbox
- With red light great for night vision

TL530C

- Lumen: 900
- The heavyweight in terms of LED light performance
- Perfect for when powerful light intensity is required both near & far range

BORG BL7701 DIGITAL LOCKS

The new heavy-duty Borg BL7701ECP is available in MGPRO finish or satin stainless. The BL7701 features ECP with built-in key override in the lever. The cylinder is a SFIC (small format interchangeable core) cylinder. The rotation of the key engages the lever handle. The keypad lever clutches and only engages when the correct code is entered.

- Heavy duty
- Available in MGPRO or satin stainless finish
- Key override using SFIC (Silca BES1)
- ECP on door code change in seconds
- Passage function
- Non-handed keypad
- 70mm backset



Borg Heavy Duty Digital Lock with ECP
BL7701SSECP



Borg Marine Grade Digital Lock with ECP
BL7701MGPROECP



BDS MAGNETIC GATE LATCH

From the makers of the BDS key switch, the new BDS mortice magnetic gate latch is a versatile latching solution for most entry gates.

Designed to be morticed into the gate post, it will work with a standard euro cylinder or a Borg 2000 series sized keypads. It suits 40mm & 50mm posts. When fitted with a BRAVA euro cylinder it is neat and less obtrusive than other gate locks, making it the smallest gate latch solution on the market.

TML25





SILCA FUTURA PRO



SILCA KEY MACHINE FUTURA PRO

SD847000ZB

Declutter your van or workbench with the ultimate Swiss Army Knife of key machines – the Silca Futura Pro.

The Silca Futura Pro is a compact, all in one, self-contained electronic machine for just about any key. Cut inline, restricted, special, dimple, tubular, Tibbe or Kaba-style keys electronically by code or via decoding and duplication.

With 88 optional clamps or inserts that mix-and-match to allow special and restricted automotive, track and dimple keys to be cut, or 6 optional clamps or adaptors to allow special inline keys to be cut, there's hardly anything this machine can't do.

- High security automotive 2 or 4, internal or external track keys
- Tubular keys, Tibbe Keys or Simplex keys
- Traditional household or automotive flat or inline keys, including restricted
- High security dimple and mixed-track keys, including those from Kaba or EVVA

Comes with a tethered tablet containing Silca's full Futura Platform database including cards, code series, keyblank and other information.

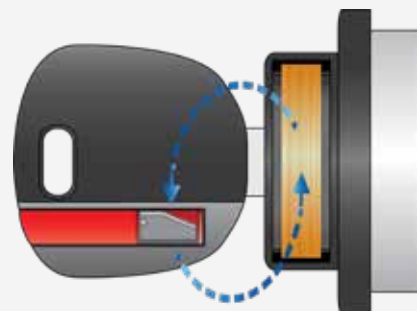
- Regular updates via the internet
- Fast, smooth, powerful cutting cycle
- Optional engraving clamps allows you to professionally mark the key code once the job is done
- Decoding via laser or dedicated electrical contact tracer for most keys

Transponder Tech Tip of the month: Chip Orientation

Silca's new GTIPro chip is the latest in a long line of tried, tested, proven and original quality and performance compliant transponders.

Used by professionals who want to avoid wasted time, programming failures, mis-starts and second guessing, the chip provides very broad compatibility with a wide range of popular systems and vehicles.

For optimal performance, ensure you orientate the chip correctly! The narrow end always goes towards the ignition coil. For quick reference, keep the image near your key machine or key preparation workbench.



WORLD FIRST FROM SCORPIO

- a.** VXDIAG PassThru for Toyota
5081550001
- b.** Tango Annual Subscription
5343552227
- c.** Tango Device Includes Basic SW
5343531001



In yet another world first Scorpio has released a direct OBD solution for Toyota 2017-2022 all proximity keys lost. When utilising the Tango device this means that locating and accessing individual ECUs is no longer a requirement. Additionally, the coverage extends to those late model Toyota that would normally require online access at the dealership or through NASTF.

All functionality is included in the Tango Annual Subscription.

- Toyota Proximity All Keys Lost
- 2017 – 2022*
- Applies to key configuration A8, A9 & AA
- Includes online security access

Requirements

- Tango device 5343531001
- VXDIAG PassThru for Toyota 5081550001
- Emulators SLK03/03E/04/04E/07
- Annual subscription 5343552227



Emulator SLK03E. DST AES P1 88, A8
Works with SLK03 Maker
5343552219



Emulator SLK04E. DST AES P1 A9
Works with SLK04 Maker
5343552220



Emulator SLK07. DST AES P1 AA
Works with SLK07 Maker
5343552222

2022 FEATURED PRODUCTS



ABUS

Secure, innovative, uncomplicated and versatile: The ABUS **Touch** padlock can be operated with one hand using a fingerprint, is double-locked and weather resistant.



Silca

Silca **Taggy Keys** are the first key designed for users to tag themselves, and the first key incorporating a key tag



Yale

The Yale **Unity Entrance Lock** is the ultimate fire-rated apartment smart lock. Tested to meet Australian Standards it can be controlled by the use of the Yale Access App.



Dynamic Cable Solutions

Dynamic Cable Solutions range of security and data cable has been manufactured and compliance tested to meet Australian standards.



SALTO

Featuring a sleek design, the SALTO **XS4 Original+** is an advanced smart locking system delivering next-generation access control technology in a market-proven solution.



ABUS

The ABUS **Smart Bluetooth KeyGarage** is a great way to safely store and share your keys and valuables.



locking for life



BRAVA

With the popularity of matt black products, BRAVA's full range of **matt black cylinders and housings** are compatible with most 6pin inline restricted keying systems.



RISCO

WiComm Pro is RISCO Group's next generation wireless alarm system, offering a high-end professional, Grade 2 system, in a new sleek, contemporary design and at a highly competitive price.



BDS

The BDS **TML25 mortice magnetic latch** is a versatile locking solution for domestic or light commercial gates. euro cylinder or Borg 2000 series sized keypad.



Dahua Technology

A variety of new innovative technologies are introduced in the latest **TiOC 2.0** for the first time, achieving breakthroughs and quality improvements in illuminators, audio and images.



LEGGE

The LEGGE **990MF Series** of mortice locks have been designed specifically to meet the requirements of the Australasian market. With a range of lock functions, the 990MF Series has the right function to meet your specific needs.



Borg Locks

The Borg **7000 series digital locks** represents the hardest-wearing unit on the market. Designed for high traffic areas, these locks provides durable and robust access control.



Silca

Clone on the benchtop in a shop, out on the road in a van, or just about anywhere with the new Silca **RW5** and **SMART Aerial Plus** devices.



Milesight

With an F1.0 super aperture and an advanced sensor, Milesight **Color+ series** cameras can deliver colourful, high-resolution images in low-light conditions or at night-time.



BRAVA OL SERIES



locking for life

BRAVA OL Series Locks has a product for you

The most comprehensive cabinet and joinery locking solutions for the Locksmith Professional. Locking cupboards, cabinets, drawers, hatches and showcases? The easiest to rekey cupboard lock on the market.

Features:

- Compatible with most restricted keying systems
- All locks use an 8221 (PD) cylinder
- Superior materials used
- Longest bolt throw (25mm) on the market for cupboards
- Supplied less cylinder
- Available satin chrome and polished brass
- Widest range of spare parts and accessories

Locking left or right



Cupboard Lock

BR700LCASC

Locking up, down, left or right



Latching Cupboard Lock

BRL78VLCASC



Cam Lock

BR820LCSC

Locking up or down



Cupboard Lock

BR800LCASC

BRAVA BLACK LOCKS



locking for life

BRAVA favourites with slick black style



Urban Deadbolt

- LW4, (Rekeyable to 6 pin LW5)
- Adjustable 60/70mm backset

D3X92B



Urban Entrance Leverset

- LW4, (Rekeyable to 6 pin LW5)
- Adjustable 60/70mm backset

LEX900B



Cylinder Rim 2001 (Boxed)

- 6 pin 201 cylinder
- Suits most cylinder rim locks

BRU2001BLKKD



Metro Oval Cylinder

- 6 pin 201 cylinder
- Keyed to differ with 2 keys

5070XBLKKD

AUSTRALIAN MADE GATE LATCHES & HINGES

Summertime means pool safety



D&D is renowned for its reliable, Australian made MagnaLatch® child safety latches and TruClose® self-closing safety hinges as well as its tough LokkLatch® range of key lockable gate latches for residential and commercial gates. All of D&D's gate latches, locks, hinges and accessories carry a Lifetime Warranty. Industrial-strength polymers and stainless steel components guarantee against rust, binding, sagging and staining.



**MagnaLatch® Top Pull
ML3TPLA Series 3 Adjustable**

55230046



**MagnaLatch® Top Pull
ML3ATPLA Series 3 with Alert**

55310030



**TruClose® Heavy Duty Hinge
TCHD1S3BT MK3**

55320050



**TruClose® Hinge
TCA1S3BT Metal/Metal**

55320002

YARRA ESSENTIALS

Introducing the new Yarra Essential, economic yet stylish, the range is a contemporary design to complement modern interiors for timber and aluminium sliding glass doors.

NEW

Yarra Essentials Sliding Patio Door Lock

- Durable polymer handle
- Adjustable catch plate automatically compensates for building movement and door carriage wear
- Self-retracting beak to prevent lockout
- Easy installation for both new and retrofit applications
- Surface mount using industry standard cut-out
- Suits timber and aluminium door frames 21.3mm to 46.4mm
- Suits both left and right handed doors

Double Cylinder 16mm Catch Flat Pull Matt Black

YEDCSSFBLMT

Double Cylinder 25mm Catch Matt Black

YEDCSSBBLMT

Single Cylinder 16mm Catch Matt Black

YEDCSSBLMT

Double Cylinder 16mm Catch Matt Black

YEDCSSBLMT

Single Cylinder 16mm Catch Flat Pull Matt Black

YEDCSSFBLMT

Single Cylinder 25mm Catch Matt Black

YEDCSSBBLMT

FREE DELIVERY | for all orders over \$150 *Conditions apply

SALTO 10 YEARS MILESTONE

Celebrating our 10-Year Partnership



We are excited to celebrate our 10-year partnership with leading access control system manufacturer, SALTO Systems.

SALTO are well known for their state-of-the-art electronic locking solutions offer flexible and functional access control with a wide choice of custom options for any type of door and market standard.

Over the past decade we've seen SALTO introduce innovative new products to the market such as the XS4. It has been a true privilege for us to support SALTO Systems as they have gone from strength to strength over the past decade. We were proud to be selected as their sole distributor of Data-on-Card and KS product in Australia, solidifying our partnership for years to come.



2012
Distribution agreement signed by LSC and SALTO Systems

2018
David Cooper and Dennis Mavropoulos visit Salto HQ in Spain

2022
LSC is selected as the sole distributor of SALTO DoC & KS products in Australia

2012 2014 2018 2021 2022

2014
LSC opens Distribution Centre with SALTO Systems as a valued partner

2021
LSC launch online SALTO certification program

FEATURED PRODUCTS



XS4 ONE Bluetooth Escutcheon with Z Lever (40-45mm) IM & Black
EB750Z00IMBB6



KS IQ2.0 Ethernet & USB Stick (Cellular for APAC)
IQ22W7AUKS



NEO Australian Oval Profile Cylinder Bluetooth DESFire/Mifare
NBA1100N00CSBNR



XS4 2.0 Mullion Reader Bluetooth DESFire/Mifare
WRDB0M4B

RISCO VUPOINT P2P IP CAMERAS



Designed for an ease of installation with no router configuration, installers can quickly and simply integrate VUpoint P2P IP cameras within all of RISCO's professional security systems without any special training or knowledge, via a simple, cable-free "plug & play" installation.

✓ **Superior video verification**
View live video clips or images directly from the intuitive smartphone or web interface in response to any trigger or event – anytime, anywhere – to verify if an alarm is real or false.

✓ **Advanced live video streaming**
View live video on-demand to check up on children returning from school, or look in on the office after hours – directly from the smartphone or web interface, for peace of mind.

✓ **Quick and simple installation**
P2P technology saves installation time with an uncomplicated camera setup with no router configuration.



VUpoint 4MP Turret Camera, Vari-focal 2.8-12mm Lens
RVCM72P2300A



VUpoint 4MP PoE Bullet Camera, 2.8mm Lens
RVCM52P2000A

NEPTUNE MAGLOCKS

Using matt black finish provides a minimalistic feel that makes any space feel modern, cool and stylish. It's as 'now' as it gets, but has a classic feel that will stand the test of time.

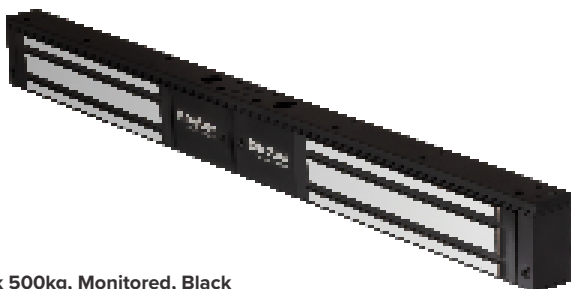
All new black satin anodised aluminium finish



✓ Dual voltage 12vdc @ 480mA, 24vdc @ 240mA per magnet

✓ Matt black aluminium housing

✓ Monitored, door status sensor



Maglock 500kg, Monitored, Black
Double Door NEML500DMB Single Door NEML500MB



Maglock 280kg, Monitored, Black
Double Door NEML280DMB Single Door NEML280MB



Locksmiths from all over Australia and New Zealand converged at the JW Marriott Gold Coast Resort & Spa for the National MLAA Conference & Exhibition. It had been nearly 3 years since the last major industry event in Auckland, and there was a buzz this year as we reconnected to celebrate our industry together.



LSC STAND AT MLAA 2022

The Gold Coast is always a popular destination and over 520 attendees packed into the Marriott over the 3 days of the Conference. The biggest event on the locksmithing calendar didn't disappoint, the program included a great mix of business and skills sessions, a trade exhibition and the opportunity to network with old colleagues, friends and suppliers.

LSC were delighted to be attending and our stand showcased the best products from our leading brands. The AGM featured keynote speaker, former Australian Olympic swimmer Hayley Lewis.



GALA & AWARDS NIGHT

After a long career racing in the pool and in open water Hayley successfully transitioned into the world of business and media. Hayley's story was inspiring and her insights into business were invaluable. She spoke about what can be achieved through preparation, training and determination.

The Gala dinner on the Saturday night attracted over 350 people which made for a sensational evening. The Master of Ceremonies for the Gala Dinner & Awards night was Anthony Lamond who made the evening light-hearted and full of laughter. Comedian Dave O'Neil kept the laughs coming with a fun routine that entertained all the guests.



MLAA 2022 WRAP-UP



JAAOTY: CHARLES MCMAHON, NEXT GENERATION LOCKSMITHS (NSW)

The highlights of the evening included the announcement of the winner of the 2022 John Andrew Apprentice of the year Competition and the awarding of Life Membership to Peter Lloyd from Olympic Locksmiths in Sydney. Congratulations to Charles McMahon from Next Generation Locksmiths in Wagga Wagga NSW for winning the John Andrew Apprentice of the Year competition.

Once again, ABUS & Silca sponsored this prestigious award and we are sure Charles and his mentor Lyndon Edgerton will find visiting the ABUS facility in Germany and the Silca facility in Italy both rewarding and enjoyable.



MARK JOHNSON SPEAKING AT MLAA

Thank you to our overseas partners for joining us for the show, these included Sebastian Rothe and Christian Jerger from ABUS, and Alessandro Faraon from Silca.

Thank you to our LSC staff who helped create the buzz at the stand for the 2 days of the Expo.



THE SILCA REKORD PRO S



NEW FROM SILCA



Ideal as a second duplicator, or for smaller shops, the Rekord Pro S is the latest in a long line of well loved, reliable, rugged and easy to use key duplicating machines from Silca.

When launched in the late 1980's the original Rekord sold 1000's of units, and was incredibly popular in Australia. The latest version continues the tradition, and maintains a similar footprint and look.

Featuring the 'press and turn' 4-way clamps, LED lighting, a nylon deburring brush, large and high quality titanium aluminium nitride coated cutter (TiAIN), this machine is comfortable and easy to use.

Features:

- LED strip lighting
- Cutting motor activated by carriage, via safety unlock trigger mechanism
- Swarf tray and integrated accessories holder
- Repositioned deburring brush (to the front right-hand side)
- Ergonomic, comfortable, safe

Available in stock now, ask your LSC Account Manager for more information or pricing.



TERMS & CONDITIONS

Product features and pricing in this newsletter are subject to change without notice. Special promotional prices advertised here are for the month the newsletter has been published. However, some offers may commence on or extend beyond the promotional period. Most products have been photographed in-house and are identical to what you will receive. Information presented in this newsletter has been checked and is believed to be correct at the time of printing, however, errors and omissions may occur. LSC can not guarantee prices, specifications, or features of products that may change after printing.